



24seven

THE MALCOLM GROUP magazine issue ten

Scotland's Top Trailer Fleet 2018



In this issue:

Q&A with the Group's own Lorna Walkey

Page 06

Malcolm Memories

Page 16

Queen's Award for Malcolm Construction

Page 28

Donald Malcolm Memorial Ball

Page 36



Welcome to the tenth edition of 24 seven!

It has been another outstanding year for the Group with both our Construction and Logistics Divisions winning prestigious awards.

We have our usual mix of stories in this edition, a Q&A session with Lorna Walkey, the Donald Malcolm Memorial Ball, The Queen's Award and an update on the charities and events we support.

I am delighted to introduce a new feature this year – Malcolm Memories, a collection of Malcolm Group stories from years gone by.

I hope you enjoy this edition. Please keep your stories coming in and remember that this is your magazine.

Helen Ryan, Marketing Manager
Tel.: 01698 835872 Email: ryanh@whm.co.uk

Marketing

Social Media



2017 saw the Malcolm Group increase its presence across social media with the launch of a new Facebook & Twitter page complementing our existing LinkedIn page and website. Across all platforms,

more than 7,500 followers are kept up to date with all of the very latest news and updates from across the group.

The new pages allow us to interact and engage with customers and employees in a completely new way, as well as reaching those that might not come into contact with the Group in day-to-day life, greatly increasing brand awareness and allowing us to share news stories with a far wider audience than ever before. Social media has also proven to be a hugely beneficial recruitment tool, with an astonishing 300,000 people viewing recruitment adverts across our pages this year.

Regular features include Throwback Thursday in which we share old photographs from the company's long and illustrious history and we regularly see comments from people sharing their own Malcolm Group memories, often dating back decades. The weekly Friday Feature is a roundup of some of the best photography sent in by our followers each week and has also proved popular, with some truly stunning pictures featured.

Why not follow us on **Twitter @MalcolmGroup**, **Facebook @WHMalcolm** and **LinkedIn @TheMalcolmGroup** and send in your pictures for a chance to have them included in the next Friday Feature.

From the CEO



Here we are already at Issue 10 of this, our Annual Magazine. I could of course revisit the words from that very first magazine, and they would still ring pretty true! Just replace 2008 with 2017.

"As we all know 2008 has been a tumultuous year for the world economy. It is therefore pleasing to see

how well the company has performed throughout the year and indeed how well placed we are to face the challenges and opportunities that will no doubt arise in the year ahead."

We are certainly still facing challenges, but remain well placed to deal with them! We have come a long way since 2008.

I was delighted that the Construction Division has been recognised, through the City Legacy consortium for the 2014 Commonwealth Games work, with a Queen's Award for Enterprise. The award was in recognition of the work done at the Athlete's Village, which, following the Games was transformed into 700 residential homes. A great honour for the team and the business, and a proud moment when the presentation was made in August at a Civic Reception at Glasgow City Chambers.

In Logistics we have a new addition to the warehouse portfolio this year with the acquisition of a site in Grangemouth that formerly belonged to ASDA. The site is currently "being Malcolmised", before becoming operational in 2018. It is a big project that offers some exciting possibilities for the Logistics Division.

The Haulage industry is currently under great pressure, from conflicting customer expectations on pricing and service, to increasing regulation and constraints. We have to anticipate that 2018 will provide some rapid developments in preparation for Brexit, which we hope will provide a clear landscape for our customers and ourselves. We will no doubt have to find ways to adapt to that new environment, and continue to strive to provide the best possible service to our customers.

We are fortunate that we are better placed than most to deal with those challenges as they develop.

I hope you will enjoy reading about some of the community projects that we have been able to support this year, from the Donald Malcolm Ball, raising £114,000 for the Beatson, the intrepid Transaid cyclists completing a charity cycle from London to Paris, and a selection of the local staff events. Our main sports sponsorship of Glasgow Warriors continues to grow, with the Warriors holding their business club meeting at the Heritage Centre and two Warriors players lending their significant presence to the Logistics team at our main trade event Multimodal.

While anticipating all the challenges that lie ahead for us, I wish you and your families an enjoyable festive season, and wish all our staff, customers and suppliers a happy and prosperous new year.

Andrew Malcolm, Chief Executive Officer

Transport News Awards



Malcolm Logistics won two awards this year at the annual Transport News Scottish Awards presentation ceremony held in Glasgow on Friday 10th November. The popular breakfast celebration, now in its 24th year, attracted 600 road haulage industry guests and filled the banqueting suite of the Crowne Plaza Hotel.

Ker Malcolm was firstly delighted to accept the award for Scotland's Top Trailer Fleet on behalf of Malcolm Logistics.

Operating over 350 vehicles and a 1,100 strong trailer fleet, consisting of 40 walking floor trailers, 216 skeletal trailers and 844 curtainsiders, the Malcolm fleet is a familiar sight on the national road network, covering over 30 million miles each year.

One of the latest innovations at Malcolm Logistics has seen the firm develop a modified trailer capable of transporting 50 foot containers to achieve a 13% reduction in CO₂ emissions.

Overseeing the award winning fleet is Gavin Summers, who this year lifted the Fleet Engineer of the Year title at this year's awards.

Gavin left school at the age of 16 to become an apprentice at WH Malcolm and 32 years later, he's still there having moved through the construction to the logistics division, from Regional Fleet Engineer to overall UK control of logistics workshops that operate 24/7. In addition, Gavin is now also involved in fleet replacement and the procurement of trucks, trailers and forklifts, all of which will run, without a hitch, in the colours of Malcolm Logistics where Gavin is now Senior Fleet Engineer.



From L to R: Comedian Des Clarke, Phil Ashton, Sales and Marketing Director of category sponsor Montracon, handing over the award to Ker Malcolm, with TV presenter Mary Rhodes.



From L to R: Comedian Des Clarke, Ian Valentine, General Manager Sales of category sponsor Outreach, handing over the award to Gavin Summers, with TV presenter Mary Rhodes.

Health & Safety

3 Points of Contact



The Malcolm Group takes the health, safety and wellbeing of all employees seriously. That is why the business is fully committed to preventing all incidents from occurring whenever possible.

If an incident has taken place within the organisation, this can lead to a number of outcomes; none of which have a beneficial effect on employees or the business. That is the reason why the Safety Department has launched a campaign entitled '3 Points of Contact'. This is a proactive campaign geared towards employees to remind them of the safe way to access and egress cabs, trailers and any other work equipment that requires working at a height.

- ALWAYS** ✓ carry out and record a pre-use check on items before using
- ALWAYS** ✓ assess the steps / ladder to identify holds before using
- ALWAYS** ✓ ensure all contact points are clean and debris free
- ALWAYS** ✓ use your hands and feet as these provide a secure hold
- ALWAYS** ✓ test the new hold before proceeding
- ALWAYS** ✓ ensure there is enough light to ensure visibility of holds
- ALWAYS** ✓ be aware of adverse weather (i.e. ice, snow and rain)
- ALWAYS** ✓ raise any defects to management and have these rectified
- ALWAYS** ✓ ensure landing surface is flat prior to descending
- ALWAYS** ✓ maintain at least 3 points of contact
- ALWAYS** ✓ move one limb at a time
- ALWAYS** ✓ ensure foot is on ground firmly before bringing other foot down
- ALWAYS** ✓ ensure PPE is in good condition (i.e. good treads and grip)
- ALWAYS** ✓ use correct method of access and egress on vehicles and trailers (i.e. trailer/unit steps, safety steps)
- NEVER** ✗ loop your elbow around a support when using equipment
- NEVER** ✗ jump from any of the footholds onto the ground
- NEVER** ✗ park a cab over an uneven surface or beside potholes
- NEVER** ✗ use ropes or straps to climb on the side of vehicles
- NEVER** ✗ face away from a ladder/step when climbing or descending
- NEVER** ✗ carry items in your hand when using steps/ladder
- NEVER** ✗ climb or descend equipment with wet hands
- NEVER** ✗ climb up the side skirts of a trailer

The campaign will take the form of posters and stickers placed in prominent positions around the sites and units. There will also be wallet-sized cards issued to all employees detailing the rules regarding accessing and egressing work equipment.

The aim of the campaign is to highlight to all employees that they must always use the rules highlighted in green and never carry out the unsafe acts in red.

It is important that all employees adhere to the rules at all times and remind colleagues, who may forget from time to time, that these rules are in place for their own protection.

Without employees the business does not operate as efficiently as it should. Therefore, we need everyone to be looking out for each other's wellbeing regardless of the role each of us fulfils on a day-to-day basis. It is important to us that everyone is fit and healthy for work each day.

'Prevent accidents today, return to work tomorrow.'



12 Days of Christmas Fire Safety ('Tis the season to be careful')



There is far more potential for a fire during the Christmas period due to candles being lit, decorative lights being used and extra cooking in the home. Planning for Christmas is a busy time but people still need to take a few precautions around the home in order to ensure they have a safe and happy festive period.

- On the 1st day of Christmas**
Make sure you test your smoke alarm and if you or anyone you know hasn't already got one why not buy one as a stocking filler – and make sure you have one properly fitted on each level of your home. Don't be tempted to remove the batteries to power a Christmas present!
- On the 2nd day of Christmas**
Check your Christmas tree lights, make sure the wiring isn't split and check they conform to a British Standard. In addition, check you have the correct fuse. Always switch them off and unplug them when you go to bed or leave the house.
- On the 3rd day of Christmas**
Never leave candles burning whilst unattended and make sure they are on a non-flammable base, keep them clear of your Christmas tree, any decorations and your furnishings.
- On the 4th day of Christmas**
Make sure you, your family and any guests that may be staying are aware of what they need to do in the event of a fire. Make a fire escape plan.
- On the 5th day of Christmas**
Never overload electrical sockets – if you are using decorative lights outside your house make sure they conform to the British Standard and fit them with a 'Residual Current Device' or RCD (a safety device which is designed to instantly switch them off if there is a fault).
- On the 6th day of Christmas**
Never leave cooking unattended – over 50% of accidental fires are caused by cooking.
- On the 7th day of Christmas**
If you are planning to have fireworks as part of your celebrations, keep to the firework safety code, make sure they are kept in a metal box and never go back to a lit firework.
- On the 8th day of Christmas**
Make sure that candles and cigarettes are properly extinguished before you go to bed.
- On the 9th day of Christmas**
Never place candles or any other naked flame near a Christmas tree. As your tree begins to dry out it becomes highly flammable.
- On the 10th day of Christmas**
Keep matches and lighters well away from children.
- On the 11th day of Christmas**
Make sure all used wrapping paper and packaging is stored safely in your recycling bin, thus removing potential sources of fuel for a fire.
- On the 12th day of Christmas**
Keep an eye on the elderly, particularly if we are going through a cold snap. Make sure they are safe from fire and if you have concerns about them call your local emergency number.

Introducing the new Automatic External Defibrillators (A.E.D.)

We will all start to see this important piece of first aid equipment appearing in all WH Malcolm depots. This equipment is a vital part of our first response in the event of an incident.

All first aiders within the business are being trained on how to use them and they will be suitably located within each depot so that they can be accessed at all times.



Defibrillator Stored Onsite

Q&A



with Lorna Walkey

Group Financial Controller

You joined the Malcolm Group 16 years ago. Tell us a bit about where you started and where you are now.

After graduating from university I joined Ernst & Young to gain my Chartered Accountant qualification. My first ever audit was at WHM in April 1997, based in the office upstairs at Cartside, and despite having to regularly come downstairs to warm my hands under the bathroom hand dryer, I thoroughly enjoyed my time there. I remained on the WHM audit team for the 4 years that I spent with Ernst & Young and it was always my favourite job, due partly to the interesting work, but mainly because of the people I got to meet. Admittedly, I was never sworn at on any other job, but similarly, I'm pretty sure I never swore at any other Ernst & Young client. I left Ernst & Young in August 2000 to start a new role with another company, however, a few months later I received a call to say there was a job going at WHM, and I couldn't resist.

Why did you choose this career?

I initially went to Edinburgh University to train to be a Dentist. Although I loved the social life at university, I discovered that unfortunately I hated the dentistry bit, so I decided I needed to go for something that was more suited to me. My dentistry decision had been largely driven by what in those days passed for careers advice, and the fact that I had a favourite Uncle and Aunt who were Dentists. I had always been good with numbers, so Accountancy seemed like a good choice.

What or who has been the main influence in your career?

I would have to say my family. My parents have always encouraged and supported me. They made sacrifices to give me a good education which allowed me to have this career. I have been married to Alan for 16 years and we have two (mostly) wonderful daughters aged 10 and 12. I am lucky that I genuinely enjoy my job, but like most people, I work to provide for my family and to give my daughters the best possible chances in life. I have also been very lucky to work with some great people who I continue to learn from. However, I won't embarrass them by naming names.

Looking back, what are your greatest successes?

My daughters and keeping my sanity! I am also pleased about how I responded to my first career path not working out and getting to where I wanted to be even if it took a bit longer. In terms of my career with WHM, my involvement in the management buyout in 2005/6 and the bank refinancing to Barclays in 2012 would definitely be among the highlights.

Given the opportunity, would you do anything differently?

Some photos of earlier fashion choices and haircuts may strongly suggest otherwise, but no, I am extremely happy with my lot. Life is a learning experience - bad decisions should just help you make better ones the next time.

Do you have any other ambitions you would like to achieve?

Early retirement would be nice.

What is the biggest challenge that our industry faces?

In addition to increased legislation and taxes/levies that make carrying out business both more difficult and more costly, I think the biggest challenge that we face going forward is maintaining the standard of our workforce. In addition to the current driver / operator shortages, I am concerned that many young people have different and often unrealistic expectations of working life. I am embarrassed to say that my 10 year old daughter actually thinks that being an internet blogger is a career choice and sadly she will not be alone in that view. I worry that too many young people will expect instant, easily achieved success and won't realise the dedication and hard graft required for a sustainable career.

What frustrates you the most about the current environment?

Increased legislation and regulations which add little, other than additional costs and administrative burden. Time spent filling out forms, ticking boxes or sitting in meetings discussing how to fill out forms and tick boxes is time that could have been spent doing actual work.

What motivates you to go that extra mile?

I think a combination of professional pride, stubbornness and a healthy level of pig headedness. If somebody tells me that something is not possible or a deadline can't be met, I see that as a challenge to try and make it possible to meet that deadline.

What is unique about the organisation and its approach?

I think it is rare to find an organisation of this size that still manages to maintain the feel of a family company. What attracted me to WHM back in my days at EY was the people who called a spade a spade (or more often a ***** spade), and the "just get it done" attitude. Although this attitude is harder to maintain against a backdrop of increasing legislation, the long service and strong personalities of so many employees will hopefully help to ensure it survives.

Based on your experience, do you have any advice for those looking to work in the industry?

Accountants are known for being boring, and in this organisation we are also known by lots of other names, many of which would be unprintable. However, I don't find my job boring, indeed the best thing about it is the variety. In any day I can be dealing with inspectors from HMRC, auditors, bankers, or the irate ranting wife of an ex -employee who thinks we underpaid her husband. I think the best advice would be to expect the unexpected, don't be easily offended and to just be yourself.

What would you say are the biggest changes in our industry that you have seen over the years?

In my time at WHM, the biggest change would have to be our increasing reliance on computers and technology, both within the finance function and in all aspects of operations. I still have a leather bound hand written

cash book in my office which was used up until 1999, but looks like it should be in a glass display cabinet in a museum. Although there are obviously huge advantages to new technologies, they bring new risk in the form of cybercrime. Hackers have gone from being loners and misfits operating from their bedrooms to organised and highly sophisticated gangs and that is unlikely to change anytime soon.

Do you have any hobbies or interests that you enjoy in your spare time?

This is probably where I do sound like a boring accountant. I have no great hobbies or interests, I tend to spend my "spare" time with my family, and like nothing better than a long walk on Mugdock Moors with Alan, our girls and Jocky, our Miniature Schnauzer - and if there is a large glass of decent red waiting for me on our return home, even better.

Another Busy Year for Building Maintenance

The building maintenance team have been working hard completing various maintenance and building works across the Group:

NEWHOUSE

The back elevation road has been widened at Newhouse to allow trucks to travel around the depot in a one way system whilst incorporating a number of parking bays for trailers. 31 trailer parking bays have now been installed which also include LED efficient lighting. These parking bays also have a concrete "Jack Strip" which takes the weight of the Jack legs.

GRANGEMOUTH & HAYDOCK

A new Skylift has been installed at both Grangemouth and Haydock depots. These lifts have been installed in order for a trailer and unit to be lifted for inspection and cleaning, following on from the success of the Skylift installed at Burnbrae Road last year.

GLENROTHES

Glenrothes depot this year has had a new garage workshop built. The workshop has also had some inspection pits installed which allows for the truck to be driven on top of the pit while the mechanic inspects the truck from underneath in the pit.

EDBRO, BURNBRAE

The old Edbro bus garage had been falling into a bad state of repair due to a combination of circumstances. The main reason was the building's position in relation to the surrounding "water table". As the building sits below water level, it has always been susceptible to flooding and bad dampness arising from this. Also, in previous years there had been very little maintenance done on the buildings.

Latterly, some of the buildings had been used to store salt and various other items, however after discussions with Andrew Malcolm, it was decided to take down the worst areas of the old buildings.

The remaining part of the old building has been "over-clad" with new sheeting and new drainage fitted all around. Part of the building has been taken down and moved approximately 20 ft to allow the existing roadway to be widened to allow easier access to the trucks.



Newhouse widened road



New Skylift at Grangemouth



New garage at Glenrothes depot

Training

Emergency First Aid Training Driver CPC



Over the past 8 years the Malcolm Group has presented their own written driver CPC (Certificate of Professional Competence) course, which when delivered throughout the UK, became part of their legal undertaking for all UK registered LGV drivers to have 35 hours of legislative driver training before 9th September 2014.

Driver CPC in house presentations, covering Legislation / Road & Transport Compliance / Highway Code / Drivers Hours and many more legislative criteria, have been delivered to approximately 6,000 drivers. Feedback was gathered after each session in accordance with JAUPT (Joint Approvals Unit for Periodic Training) certification to ascertain how the Group presented the course, how well it was written, how they found the content and if they gained the necessary knowledge to go about their daily duties.

Whilst feedback from drivers and staff has generally been excellent throughout the years, a new 1 day Emergency First Aid course has been devised and added to the programme with content that is relevant to what drivers and LGV staff face on a daily basis, covering accidents in the workplace to road traffic accidents. The course has gained approval from JAUPT. The valuable first aid skills gained from the course can be transferred to attendees' personal lives away from the workplace too, whether with hobbies or family life. From late 2017/2018 the Malcolm Group will be delivering the new 1 day Emergency First Aid course throughout the UK to LGV drivers and staff that hold an LGV licence.

Pilot Programme Brings Jobs For Inverclyde Residents

An innovative pilot programme with the Malcolm Group created by Riverside Inverclyde and supported by Inverclyde Council, Inverclyde Community Development Trust, and DYW West (Developing The Young Workforce) will help to create a number of permanent contracts for successful Inverclyde residents with the Malcolm Group as trainee drivers.

Riverside Inverclyde and Inverclyde Council have committed up to £10,000 each to support the development of this programme which aims to help fund 10 HGV Class 2 Licenses for candidates who successfully complete a 12 week training schedule in partnership with the Malcolm Group.

Andrew Bowman, Head of Business Investment at urban regeneration company Riverside Inverclyde said: "The creation of this programme came from a meeting I had with Andrew Malcolm following a Business Speaker event that Andrew led in September 2016. With the Malcolm Group seeking a pipeline for its next generation workforce, and with a talented pool of young Inverclyde residents seeking long-term employment opportunities, I was delighted to secure agreement and support from local partners to take forward a proposal to the Malcolm Group. This programme enables Inverclyde to pro-actively develop a route to employment with the successful Logistics, Construction and Maintenance Company that employs around 2,000 people across the UK. Together with Inverclyde Council, Inverclyde Community Development Trust, and the DYW West organisation, we have developed the opportunity of giving an excellent start to the working lives of young Inverclyde people, with a company at which their careers can grow."



Andrew Malcolm, Group Chief Executive from the Malcolm Group said: "We are justly proud of our history and close ties with local communities around our base locations. Many colleagues are the third generation from their families and I believe that speaks volumes about our objective of providing long-term partnerships with everyone we deal with. I am delighted we are partnering with Riverside Inverclyde to create opportunities for local people to gain valuable experience. This will involve a significant investment from our traffic teams at our Construction centre in Glasgow and at Loanhead and with their dedication and the enthusiasm of those who get involved I am sure they will become part of our success."

Bob Davidson, Programme Director, DYW West said: "Developing the Young Workforce West is delighted to be working in partnership with Inverclyde Council, Riverside Inverclyde and the Trust, on this innovative programme with The Malcolm Group. This programme will not only provide fantastic opportunities for Inverclyde residents and aspiring young adults, but also provides part of a solution to the driver shortage within the logistics industry".



From L to R: Paul Mair, Anne-Marie Irwin (New College Lanarkshire), Michael Gray, Louise Reekie, Craig Hughes, Aaron Nodwell, Josh Sharp and David Robertson

Certificate of Work Readiness

Malcolm Logistics teamed up with New College Lanarkshire to run a pilot Certificate of Work Readiness (CWR) Employability Programme

The Entry to Work Stage 3 course ran full-time from March until July and was based at our Logistics Head Office in Newhouse. The programme involved the delivery of pre-employment training and a work-based placement, with recruitment of students from the College, Employability programmes and local job centres. From the initial stage of recruitment, five students were selected to join the programme. The successful students were then registered and inducted onto the programme with the College.

The five successful candidates were in the classroom for eighteen hours a week, Tuesday to Thursday, where they undertook the award programme with an emphasis on sustained work performance that requires the candidate to demonstrate appropriate work place skills, behaviours and attributes and to gain employer endorsement. In general, the students who complete this can expect improved opportunities for progression into employment, to enhance their skills in self-evaluation, planning and setting personal targets in relation to the world of work.

On completion of the classroom delivery from the CWR tutor, the remaining three students commenced their nine week placement, with a workplace mentor assigned. Over the nine weeks the students were placed in various departments throughout our Newhouse depot, such as Traffic, Warehouse, Administration and Compliance. The CWR tutor monitored the students' behaviour weekly and provided any support required to the students and workplace mentor.

Upon successful completion of the placements, we were delighted that 3 of the students were awarded the Certificate of Work Readiness. In addition, Paul Mair (Newhouse Depot Manager) was very impressed by Craig Hughes' performance in his placement and was able to offer him a full-time position as a Traffic Administrator. Further, David Robertson (Newhouse Warehouse Manager) was also in a position to offer Aaron Nodwell a full-time role as a Warehouse Administrator.

The training was delivered by Gary Bryson, Employability Officer.

Gary said: "Being able to study in a dedicated room at the Malcolm Group meant that the candidates could integrate with employees before they began their work placements. They also took part in work taster sessions that helped them to understand what the company does and how it operates."

The staff at Malcolm's were incredibly helpful in terms of the time, effort and patience they dedicated to our candidates."

Gillian Mullen, Training & Development Advisor at Malcolm Logistics, said: "We were pleased to support the Entry to Work Programme, and were impressed by the high calibre of applicants and those candidates who progressed on to the programme."

The involvement of the College and the tutor was superb, and the experience had a positive impact not only on the candidates but also on our employees who worked alongside them. The programme is a great way to prepare individuals for the workplace by making them aware of the skills and attitudes employers expect them to have."

Human Resources

Community Benefits

A key component of many of our larger Malcolm Construction contracts is providing opportunities for local young people to gain valuable work experience, training, apprenticeships and employment through our community benefits programme.



David Mbunzama



Josh Cleary



John Currie

This programme is run in association with our larger clients, and Construction's HR division are key in liaising between Malcolm Construction management and our clients to translate potential opportunities in to actual placements. Community benefits are designed to add value to contracts, delivering wider economic, social and environmental benefits to communities. Our aim when providing community benefits is to have a positive impact on the area local to our construction contract sites.

We have recently formed partnerships with two organisations, TIGERS and Action for Children, who assist us with our community benefits programme by training and providing us with trainees or apprentices to work on certain sites. Both companies assess and train young people on the skills and qualifications necessary for working on a construction site.

TIGERS specialises in preparing young people for employment entry and sustainability by helping them progress towards qualifications. They believe in providing equal access to quality and meaningful learning experiences, supporting entry through employment and to those seeking personal and professional development.

There are no training or recruitment costs when employing a TIGERS apprentice. Through our partnership with TIGERS, Malcolm Construction will receive Scottish Living Wage and Investor in Young People accreditations, both of which show Malcolm's employs good practice and helps to recruit and retain employees. So far Malcolm's has employed 5 TIGERS apprentices on various sites, and is arranging to bring more on in the near future.

Action for Children established its first employability service in Scotland 10 years ago. During 2016, over 1,000 young Scots attended Action for Children's employability services for support in finding employment or training. 73% of young people progressed to a positive destination through our services, including employment, training and further education. 309 out of the 350 young people (88.2%) who were registered for a qualification achieved it. They work with young people aged 16-24 who want to work in the construction industry. They supply various construction courses to train young people to achieve certain qualifications necessary for them to work on construction sites. All of the young people who complete the courses, along with the qualifications, will hold a CSCS labourer's card and will be supplied with a PPE. They also offer a free 2 week work trial to see if the trainee will be suitable for the company.

Recruitment events

The HR team has been busy this year attending several recruitment and careers fairs. The Northern Logistics HR Team attended local events at Cumbernauld/Kilsyth, Airdrie and Kirkintilloch. These events were a great start to the year, allowing us to meet potential candidates and promote the vast array of opportunities within Malcolm Logistics. The Logistics and Construction HR teams joined forces in September at the Developing the Young Workforce Glasgow Job Fair held at the Double Tree Hilton in Glasgow. This was a great event, attended by many companies including GTG.



Jim Haldane, Northern Operations Director, Gillian Mullen, Training & Development Advisor and Louise Reekie, HR Advisor attended a careers fair at Taylor High School, located near the Newhouse Depot. We were able to meet the Year 4-6 pupils and tell them more about the various opportunities our company has to offer. Following this event we formed a partnership with them, hosting a careers event at the Heritage Centre to explain more about the industry itself and opportunities for young people entering the world of work. The pupils found it very insightful and enjoyed seeing the various trucks on display. We look forward to continuing our partnership with Taylor High School in the years to come.

These events allowed us to showcase all The Malcolm Group has to offer and to increase brand awareness in communities local to our depots in central Scotland. We had the opportunity to talk directly to jobseekers and prospective applicants about the potential careers paths available within our organisation, attracting candidates across warehousing, traffic and workshop areas. We were also able to use the newly rebranded recruitment marketing material to help us really stand out – the feedback has been very positive!

Recruitment Rebranding

The HR team took the opportunity at the start of the year to review the recruitment material we use for any events we attend. Whilst we had some existing material, we wanted to rebrand everything to be more modern and eye-catching to really showcase our company and to help us stand out at events. We revamped the banners to cover general recruitment opportunities, driver vacancies and apprenticeships and created a logistics recruitment brochure to explain more background on the company and the various areas across the division including warehousing, traffic, driving and office based roles. The feedback has been really positive and we are extremely pleased with the results. Thank you to the Marketing Team who assisted with this project.

Security

The Malcolm Group has undergone a change in security within our gatehouses and entry points to our depots. It is now over a year since we changed our security provider to Securigroup Ltd, who currently sit within the top 5% of SIA ACS accredited security providers and are the largest independent security supplier in Scotland.

They have bases throughout the UK and provide all of our security guarding needs at all of our depots where required. They have recently upgraded their uniform provision and dual company logo branding can be seen prominently displayed on all of their uniforms. Securigroup are also providing technology called real-time at our sites, which uses GPS and real-time location markers to ensure that our depots are being patrolled and secured in the best possible manner. As we move forward in partnership we will look to even more technology to improve security throughout the Malcolm Group, and to reduce risk.



There has also been a project to remove our old analogue CCTV system which is now out of date and to replace this with a new system. We have entered into a partnership with Pointer Ltd to provide electronic security where required. We are now coming to the end of the project with only two depots to be upgraded and changed onto the new system. This system which we have installed allows us to utilise our extensive IT network already established in the depots, which means that we have installed far more cameras. This along with our new security provider has placed the Malcolm Group at the forefront of providing a quality and secure warehousing and distribution service to our customers.

SPOTLIGHT ON The Donald Malcolm Heritage Centre

The Donald Malcolm Heritage Centre was built by Andrew Malcolm in memory of his late father, who was known and respected as one of the greatest characters and most enigmatic businessmen ever seen in the Scottish Road Transport industry.

Named after the company founder, the Donald Malcolm Heritage Centre was officially opened in 2009, during a Volvo visit, by Andrew Malcolm, Chief Executive Officer of The Malcolm Group and VIP guest, Volvo Trucks President - Europe Division, Claes Nilsson. Other guests included Volvo Trucks UK and Ireland Managing Director, Göran Nyberg and Volvo Truck and Bus Centre North & Scotland Regional Managing Director, Martin Merrick.

The building is currently going through an upgrade, with plans to expand next year in the pipeline. The centre houses a unique display of 15 fully operational trucks from the last 40 years of the company's road transport history and the Group's show trucks and is designed to celebrate the heritage of W H Malcolm Ltd and promote the company brand. Most of the trucks are taken on the road to various truck events all over the country.

W H Malcolm Ltd was one of Volvo's first customers in Scotland, operating F86 tractor units in the late 60s. Malcolm Group companies now operate 222 Volvo trucks out of a total fleet of around 500 vehicles and 1,200 trailers.

In memory of the occasion, Claes Nilsson presented Andrew Malcolm with a framed photograph depicting four of the first Volvo trucks to be operated by W H Malcolm.



From L to R: Göran Nyberg, Volvo Trucks UK and Ireland Managing Director, Claes Nilsson, Volvo Trucks President Europe Division and Andrew Malcolm.



Andrew & Donald Malcolm

Andrew Malcolm was Donald Malcolm's shadow since the day he could walk and when we asked Andrew his thoughts on The Heritage Centre he stated, "The Donald Malcolm Heritage Centre is a fantastic tribute to my father.

I live a lot of my memories through the Heritage Centre, walking in reminds me of what we did together. For me the Heritage Centre is so important, it is all about the history of Malcolms, the strength of Malcolms, the depth of Malcolms and the legacy of Malcolms and that is what we sell on, long term, that's what it is all about.



From L to R: Walter Malcolm, George Mitchell, Mervyn King and Andrew Malcolm.

The satisfying thing for me is a lot of drivers/ex-employees, who have had their life and soul in the road transport industry, can still come back and enjoy a degree of memories from the past. This year, Angus McFadzean, one of our retired driver's family came from all over the UK to spend the morning in the Heritage Centre to celebrate Angus' 90th birthday. Angus used to drive an old Atkinson 1 series 8 wheeler; the same as the one in the Heritage Centre. Things like that go back a long way.

On the flipside we have kids who visit the Heritage Centre; one local school visits every year with their new Primary 1 intake. We have had visits from Newlands College, ENABLE Scotland, Quarriers and Riverside Inverclyde.



...the Heritage Centre is so important, it is all about the history of Malcolms, the strength of Malcolms, the depth of Malcolms and the legacy of Malcolms...

The key for us is we all complain about the lack of people showing an interest in our industry, we are actively trying to use the Heritage Centre, to a degree, to encourage people to believe that it is not such a bad industry to be in. We are doing a lot more development with our charity partners - The Beatson, Quarriers, Transaid, British Legion Fundraising Pitstop, Prince & Princess of Wales and Paisley 2021.



From L to R: Euan Malcolm, Ker Malcolm, Nicola Malcolm, David Cameron, Andrew Malcolm, Walter Malcolm and Donald Malcolm.

We have hosted numerous business events including Glasgow Warriors Business Club Breakfast Event, Renfrewshire Chamber Private Business Meeting, The Transport Association, Malcolm Rail CILT Meeting and the DIPS Conference Reception. It has also been used by the RHA and FTA to hold meetings.



We hold our Donald Malcolm Memorial Ball at the Heritage Centre celebrating the lasting legacy of Donald Malcolm and raise some very important funds for a worthy cause; this year raising a staggering £114,000 for The Beatson Cancer Charity. When we held the first Donald Malcolm Ball, a lot of people who booked tables were asking the question why are we going to a ball in a truck shed? The second ball was sold out before we even started and already after the second we have been asked when the next one is because it was so different, such a great night.

My dad was passionate about our business. The Centre leaves a real legacy".

Malcolm's Annual Dinner Dance

The Malcolm Group's Annual Dinner Dance took place once again at Renfrew's Glynhill Hotel. Andrew and Fiona Malcolm presented several employees with their 25 year service awards and also presented two 40 and one 46 year awards.



Pictured with Andrew and Fiona Malcolm and Walter and Yvonne Malcolm for their 25 year awards are Thomas Baxter, John Hern, Christopher Betts, Daniel Eadie, John Haldane, James McNab, Norman Cameron, Sandra Mitchell, Martin Bain, James Kerr, William Fraser and Paul Deans.

Other employees picking up service awards were Chris Melling (40 years) pictured, Freddy MacAlister (40 years) and Robert Deans (46 years).



Andrew Malcolm with Chris Melling

New Arrivals



Kevin Mounsey, Traffic Planner at Penrith has become a father for the third time. His wife Stephanie gave birth to Clayton Andrew on the 10th January, weighing 8lbs 13oz.



Eilidh Mulholland, bond admin at Newhouse and her husband Chris celebrate the birth of a beautiful baby girl Ellah, born 21st July at 6:14am, weighing 7lb 9oz.



Traffic Planner James Martin at Grangemouth and his fiancée Charlotte welcome Evie Catherine born Saturday 18th March, weighing 6lb 8oz.



Phil Purcell, H&S Advisor based at Haydock and his wife welcome their beautiful baby girl Hannah Grace Purcell born on 3rd October, weighing 7lb 6oz.



Louise Whiteford of our Group Head Office and her husband Chris are delighted to announce the birth of their son Jamie, born on his mummy's birthday, 12th January.



Tracey Carrigan from Newhouse Workshop and partner Scott celebrated the arrival of their beautiful baby daughter Jessica on Tuesday 10th January at 6.07pm, weighing 8lb 11oz.



Kim McIntosh at Grangemouth and her partner Dez celebrate the birth of their baby girl Lillie, born at 5pm on Tuesday 16th May, weighing 6lb 11.5oz.



Matthew Kinnaird from Newhouse Workshop and his fiancée Stephanie celebrate the birth of Thomas, born 31st December, weighing 7lb 5oz.



Jill Jennings, Administrator in the Buying Department at South Street and her partner Chris welcomed their beautiful daughter - Sloane Catherine Smith on 28th October.



Amanda Adair, Plant Administrator at South Street and her husband Jamie welcomed their beautiful daughter Lola on 4th June.

Congratulations to all families!

Retirements



Alan Barlow



Margaret Murdoch



Lilias Willis



Frank Berrie

Alan Barlow retired after 33 years with the Malcolm Group. Alan started as a driver, spent time at Anne Street, Ardagh Irvine, UPM Irvine and more recently at Burnbrae Road as an outside Supervisor.

Billy Warwick retired after 12 years with the Malcolm Group. Billy worked as a yard man at Burnbrae Road and later at Elderslie.

Lilias Willis, who worked in Tipper Invoicing at South Street, retired from the company after 24 years on 28th April 2017.

John Ashwood, Diageo Shieldhall Shunter, retired this year after 14 years and 8 months working with Diageo.

Frank Berrie retired on 16th December after 20 years working with the Malcolm Group. Frank worked as a driver and then at the Elderslie Rail Terminal before his years of being the welcoming face at Head Office in the gatehouse.

Andy Barr retired this year after two separate stints with the company. Having worked out of Murray Street in the early days, Andy moved into the general haulage side of the business and became one of Malcolm's key drivers.

Margaret Murdoch retired from WH Malcolm after 25 years at Portland Ardagh Glass on 29th February 2017. She worked within the factory for 47 years, doing 22 years with Ardagh.

Andrew Malcolm spent a great deal of time working with Andy and when Andrew moved to Burnbrae Road to open up the depot, Andy was the first driver he took with him. Before retiring this year, Andy's last job at Malcolm's was as a spares driver. Andrew described Andy as a stalwart and excellent ambassador for the company.



John Ashwood



Billy Warwick



Andy Barr

We wish you all a long and happy retirement!

Marriages

Congratulations to Eilidh McLaughlin of the Newhouse Depot who married her fiancé David Edgar on 3rd June at the Busby Hotel, Glasgow (left picture).

Congratulations also to Amy Pratt of the Tacho Bay, who married Graeme Lynch on 17th September at The Gailes in Irvine (right picture).



Malcolm Memories

Low Loader & Locomotive on new Kingston Bridge 1970

The £11.5 million Kingston Bridge was declared open by the Queen Mother on Friday 26th June 1970 in the presence of a cheering crowd. Approximately 800 cars an hour used the bridge on the opening night and the RAC reported that motorists were treating the new facility with some respect, though many "are daunted no doubt by its scale and grandeur".



Image courtesy of The Herald



Amongst the endless flow of cars, vans and lorries, our very own Low Loader was captured driving over the new bridge carrying a special passenger – a 30-tonne diesel Locomotive from SSEB (South Scotland Electricity Board). The image shows the locomotive on its way to Yoker Power Station from Dalarnock Power Station, travelling over the new bridge within an hour of it being opened by the Queen Mother. The Low Loader was driven by George Shields and Dick Taylor.

Thank you to retiree JH Anderson for providing some of the above information.

Ghosts from the Past - A short story by Jim Marshall

It was 8 o'clock one fine morning and I had just dropped Irene off at Bog House. As I started to drive away, the old workshop caught my eye. I had heard that Andrew Malcolm had decided that it should be demolished in the near future so, on impulse, I pulled in and stopped at the yard gate.

I got out of the car and as I strolled down to the landing bank, memories and thoughts of the past came flooding back.

My first impression was that the yard was a lot bigger than when we all used to bring the plant in and out. Down at the back wall was where the spare equipment had been kept for the various machines, but now just a few old clay pots lay there.

As I looked over my shoulder towards the workshop, I could almost hear the banging of the big hammer, the hissing of the burning gear and all the familiar sounds from my past. I don't believe in ghosts, especially ghosts from the past: my mother used to say "time and tide wait for no man".

In other words, over time things evolve, grow and move on relentlessly and I thought to myself "such is the legacy of Donald Malcolm – THE BIG MAN".

As I returned to my car, walking past the old plant office, I could have sworn that I heard the outside yard phone bell trying to ring, then I thought to myself "Come on Jim, GET A GRIP! Horse on boy".

Retiree Jim Marshall drove a Scania 111, which now resides in the Donald Malcolm Heritage Centre.



Glasgow's General Terminus Quay

Donald Malcolm rented Glasgow's General Terminus Quay, originally built as a coal handling facility in the late 1840's with a network of railway lines. We ran one train per day, five days per week for Contentibus Blaes Bing at Livingston (Red Blaes). The site was controlled and operated by our company, Malcolm Blaes Limited.

Wullie Anderson, driving a CAT 966, loaded the train for several years at Livingston. When the train arrived at Glasgow's General Terminus Quay, it was offloaded by Bill McMillian and Wullie McLennan who drove a Poclain 90 wheeled excavator. Alec "The Mole" Brannigan loaded the tipper, driving a CAT 950. During school holidays, a young Andrew Malcolm, in his early teens or possibly younger, would visit and drive an old JCB 418 shovel and load tippers.

Andrew Malcolm described Glasgow's General Terminus Quay as Donald Malcolm's "heaven". Donald would spend numerous hours at the Quay every day due to the high action and productivity. Malcolm Blaes' site was the main base for various projects in the Glasgow area and major projects worked on included the section of the motorway from Hillington through to Arkleston.

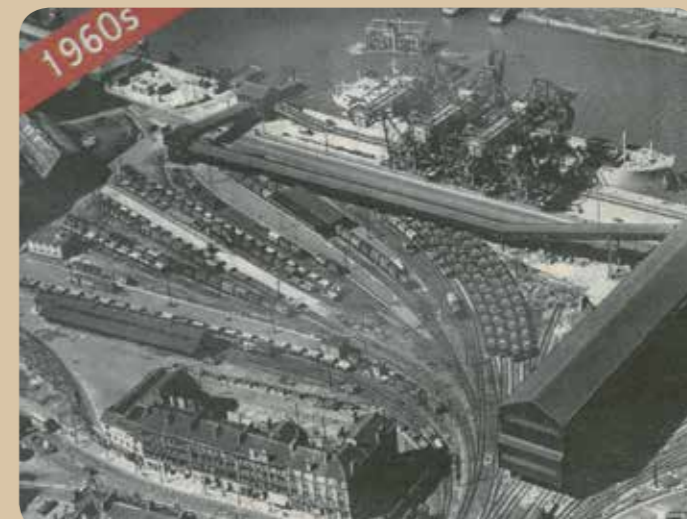


Image courtesy of the Evening Times



Tidysite

Tidysite was a small Glasgow based waste disposal concern brought into the Grampian/Malcolm fold during 1973 primarily to acquire the name.

This Ford D Series, with chrome bumper and V8 Perkins engine, was the pride and joy of Murray Street based Jock McLean, a big friend of Donald Malcolm. The four wheel rigid was the standard skip carrying motor of the era.

Guess Who?

Can you spot the Father of one of our Malcolm Driver Trainers in this picture taken on a Saturday afternoon in 1957?

Send in your guess to Helen Ryan (ryanh@whm.co.uk) and the winner will receive one of our Malcolm rugby balls!

If you would like to share your Malcolm Memories, please contact Helen Ryan on 01698 835872 or ryanh@whm.co.uk



Logistics

Multimodal 2017

Malcolm Logistics enjoyed another successful and busy year at the Multimodal 2017 Exhibition at the NEC in Birmingham from the 4th-6th April.

The opening day saw Malcolm Logistics awarded with a framed certificate by QAIC Packaging Managing Director Alan Carter to mark becoming the first company in the world to gain BRC Global Standards Storage & Distribution Certification Version 3, achieving an outstanding AA-Grade.

The Malcolm Logistics team was joined by some very special guests on the second day, with Glasgow Warriors' Josh Strauss and Tim Swinson joining the team. The pair hosted a signing session; signing Malcolm branded rugby balls which proved to be extremely popular.

Attendance at the exhibition was higher than last year, with over 9,500 visitors attending. Alongside our impressive main stand was a brand new Scania cab which also drew in the crowds and kept the Operations Team busy.

The Malcolm Logistics stand has already been booked for Multimodal 2018 which takes place from the 1st-3rd May.



Malcolm Logistics World's First

Malcolm Logistics is delighted to announce that our Newhouse Depot is the first in the world to gain British Retail Consortium (BRC) Global Standards Storage & Distribution Certification Version 3, achieving an outstanding AA-Grade. The audit began shortly after midnight on the 1st February, in the hope we may be one of the first companies to achieve this certification.



To mark this achievement, John Hartley, MD of QAIC visited The Malcolm Logistics stand at Multimodal, on the 4th of April 2017 to present a signed, framed certificate. Senior Management would like to take this opportunity to express their gratitude to the Compliance Team and all Newhouse staff who took part in the preparations and all the hard work put in to achieve BRC with AA standard recognition.

Freddy Solomon, Malcolm Logistics, Director of Warehouse Operations & Business Development said:

"We fully understand how critical it is to our customers to have complete confidence in our ability to uphold supply chain integrity. The standard has necessitated that we built a culture around quality that involves everyone, at all levels within the Logistics Division.

Our staff recognise that our continued re-certification to the standard is now an established part of our operating profile, and that re-certification as a process helps us further promote "Continuous Improvement" to ensure consistency and confidence throughout the supply chain."

BRC Global Standards is a leading food safety and quality certification programme, used by over 23,000 certified suppliers in 123 countries. BRC introduced the Global Standard for Storage and Distribution to complement the suite of Global Standards covering the production of food, packaging and consumer products.

Malcolm Logistics' BRC accreditation portfolio has grown again this year as the Linwood Complex successfully passed a first time BRC Audit, gaining an AA rating with BRC Accreditation. The auditor commented that he was very impressed with all areas within the complex. Senior Management would like to thank all Management, the Compliance Team and staff involved with assisting in achieving a very successful audit. The Linwood Complex joins 8 other key Malcolm Logistics locations throughout the UK that already have this accreditation.

BRC Global Standards are now often a fundamental requirement of leading UK retailers.

Contract Extension with Versalis

After operating under contract extensions for a period of almost 2 years, Malcolm Logistics secured a new 3 year contract to continue to provide Versalis UK Ltd with their packaging and warehouse requirements at their plant in Grangemouth, utilising Fouldubs Warehouse as a storage location.

During 2016 and in an effort to secure the contract all members of staff were upskilled through an internal training programme which provided the customer with a fully flexible and multi-skilled workforce. This approach was key in securing the new contract without the contract going out to open tender.

As part of the contract renewal process, Malcolm Logistics has taken delivery of 4 new Toyota Tonero 30 forklifts. Operations Manager George Ramage and Toyota Material Handling UK Territory Manager & Key Accounts, Bryan Divitt are pictured at the handover.

"Versalis is the Eni chemical company which has been leading the market in a host of businesses such as plastics and rubbers, and has recently been focusing on the bio-based business.

With production levels of 5.7 million tonne and a turnover of € 4.2 billion in 2016, in particular, the company holds market stewardship in manufacturing:

- Intermediates
- Polyethylene
- Styrenics
- Elastomers

Elastomers (Versalis UK Ltd)

Versalis has a leading position in the elastomers and synthetic latex sector, and manufactures a wide range of products for the following industries: tyres, footwear, adhesives, building components, pipes, electrical cables, car components and sealings and household appliances; which can be used as modifiers for plastics and bitumens, and as additives for lubricating oils (solid elastomers), paper coating and saturation, carpet backing, moulded foams, adhesives (synthetic latex).

Production plants are located, in Italy, in Ravenna, Ferrara and Porto Torres, and in the UK, in Grangemouth.



Asahi Contract

Malcolm Logistics started working with Miller Brands back in 2013, when we took on the distribution of brands such as Peroni and Miller Genuine Draft from our Grangemouth Depot to their customers in Scotland and the North of England.

The relationship has grown and prospered in the past 5 years, and we are delighted that the contract has now been renewed beyond the initial 5 year term. After a change in ownership the customer is now Asahi, and the main brands are Peroni, Pilsner Urquell, Kozel, Tyskie, Lech and St Stefanus, with the anticipated launch of Asahi Super Dry due in 2018. The business is now serviced from both Newhouse and Haydock, and while the customer was delighted with the service from Grangemouth, they were equally delighted when the new sites seamlessly picked up the activity.

With a thank you to all who have supported the relationship to date, we look forward to many more years working together.

Newhouse Warehouse Re-work Operation

Malcolm Logistics year-on-year has expanded on its re-work operation offering all types of re-work, including quality checks and inspections plus contract packing onsite, at our two fully licensed and BRC accredited storage, distribution and contract packing centres at Grangemouth and Newhouse.

This year has been particularly successful for our Newhouse depot which has seen a development and expansion in relationships with both current and new customers. New display units have been introduced in this process for Diageo which involves sustaining a varied selection of quality re-works throughout the re-work process.

In addition, our Newhouse depot has also added Asahi, a leading brewery and soft drinks company, to our portfolio offering them a high quality re-work service.

Along with introducing new customers and services, we are currently working with a long-standing customer, UCP and developing this working relationship by offering services such as quality inspection of their products to allow them to reduce held stock.

Our re-work operation not only deals with mass products but also focuses on a high-end quality level of cased goods. We aim to maintain this level of success throughout our re-work function at both our Newhouse and Grangemouth sites and continue to build and expand on our customer relationships.



Warehouse LED Retro-fit Programme

Malcolm Logistics is currently going through a retro-fit programme to bring all warehouse lighting up-to-date with leading edge technology. Much of our warehouse estate uses old metal halide and sodium lamps which are expensive to run and maintain. The move to new LED technology and industry leading lighting controls is providing a controllable lighting solution for the various different activities carried out at our sites.

Our first retro-fit was at West Avenue, Linwood. Due to the lack of translucent roof panels, the existing lighting was on 24/7. The introduction of energy efficient LED lighting and lighting controls ensures lights are only ever on when an operator is working in a specific area. This is not only reducing electricity costs but also providing a better working environment for the operators to work in. Carrying on from West Avenue we then moved on to High Bay and our last install just recently completed was at Newhouse.

This is a new area we have entered into and the technology available is ever-changing, hence we are continually learning as we progress.

Prior Approval

Andrew Malcolm CEO of The Malcolm Group and Colin Prior, internationally renowned landscape photographer, teamed up to launch the latest range of die cast models featuring Colin's iconic Scottish landscapes on our specialist equipment walking floor trailer fleet.

The limited edition collection is made up of 8 Scania R Highline cabs each coupled with a walking floor trailer, featuring a stunning Scottish landscape as captured by Colin. These extraordinary landscapes reinforce Malcolm's environmental credentials and values by aligning itself with green imagery. The simple tag line "Greener Cleaner Logistics Services" clearly articulates our company ethos.

The environmental link is clear as they are especially well suited to support the bulk movement of biomass and material for recycling, as well as handling more conventional palletised freight. The Malcolm Logistics walking floor fleet also includes longer length trailers – which can carry up to 15% more than standard trailers to reduce the number of load moves required.

Malcolm's fleet of walking floor trailers covers thousands of miles across the length and breadth of the UK every day, providing travellers with welcome relief from the monotony of everyday motorway traffic.

Designed to our own unique high specification, they provide a versatile, practical and reliable resource with which to service the multi-operational needs of our customers.



Andrew and Colin are pictured together at The Donald Malcolm Heritage Centre.

DIPS Conference 2017

On Wednesday 19th April 2017 the Distribution Industry Partnership Centre Scotland and the Scottish Business Resilience Centre hosted the BREXIT: Informing Business Before and Beyond Conference at Hampden Park Glasgow.

The conference was opened by our very own Derek Milne (Vice-Chairman of DIPS) and featured a presentation by Transport Minister, Humza Yousaf MSP who provided the ministerial address before taking to the floor for a question and answer session, with questions relating to road infrastructure around ports and the new Queensferry Crossing being answered.

The Malcolm Group was delighted to host a small drinks reception for invited guests at the Donald Malcolm Heritage Centre on the Tuesday evening, before exhibiting at the conference with Derek Milne, John Melrose and Sean McCabe in attendance.



From L to R: Derek Milne, Humza Yousaf MSP (Transport Minister), Mandy Haeburn-Little (SBRC CEO) and Ronald Megaughin (SBRC Deputy CEO)



From L to R: Derek Milne, John Melrose and Sean McCabe.

Paisley 2021 City of Culture Bid

In April, The Malcolm Group wrapped the back doors of a curtain side trailer and a rigid in Paisley 2021 branding – joining more than 150 Renfrewshire businesses that had also got behind the town's bid.

The two Paisley 2021 trailers are part of the Malcolm Group's fleet of more than 500 vehicles – and spread the town's name far and wide.

Despite the best efforts of all involved and an outstanding campaign, which saw more than 34,000 people – equivalent to almost half of Paisley's population – adding their voices and ideas to the town's bid, on the 7th of December, live on the One Show, Coventry was announced as UK City of Culture 2021.

Speaking after the announcement, Paisley 2021 bid director Jean Cameron said "We are proud to be the only town to ever make the shortlist and by some distance the smallest place to ever get this far in the competition – few places of Paisley's size can claim to have given the world so much over the years, and the town punched above its weight once again.

Our bid was based on a belief that culture changes people's lives, and that by harnessing that power while promoting what sets us apart, Paisley can change its future for the better – and the people of the town made that vision their own over the past two years.

The incredible energy they created and the new partnerships they have formed will still be channelled in that direction. The next chapter in our story is only just beginning.



The Malcolm Group is a great homegrown success story with a long history in the area – to have had companies of this calibre spreading the Paisley 2021 message is a real thumbs-up for the work done here over the past year."

Andrew Malcolm said: "I was born and bred in Renfrewshire and the family business has been based here since 1921 – my father grew it from a base in Murray Street in Paisley, and a lot of our workers come from Paisley, Elderslie and Johnstone, so we were proud to get behind the town and back the bid.

The Paisley 2021 bid has been great for Paisley and Renfrewshire & I hope that all of the good work, investment and regeneration we are seeing in the town as a result of the bid will continue, and encourage more people to visit, and help with job creation and stability."

Albatrans Liveried Truck

The Malcolm Group recently took on a project with Albatrans International Freight Forwarders. Albatrans approached the Malcolm Group to supply them with a liveried unit, trailer and container which would be used to film a project for Sky News and Edrington Distillers.

This would showcase 'The journey of a whisky bottle' starting with how the whisky is made, showing water being put into vats with barley and distilled. The journey then progresses to bottling the whisky and casing it. Once bottled and cased, the whisky is loaded into a container to start its journey to Freightliner Coatbridge then railed to Southampton.

The whisky is finally loaded onto a vessel for shipping to the USA for customer use. Filming will be aired within the next few months on Sky News and will feature the liveried Albatrans cab and Malcolm trailer. This is an exciting opportunity for the Malcolm Group and we are delighted to be part of the project.



Fuel Trials

Malcolm Logistics carried out a Fuel Optimisation trial on demo trucks supplied by Volvo, Scania, Mercedes, MAN and Iveco, with the objective of identifying the best performing Euro 6 vehicle on the market in terms of fuel efficiency, safety and driver comfort, with a view to purchasing the best performing vehicle going forward.

Carried out over a 4 week period, the trial saw Driver Trainers Stephen Devine, Peter McCormack, Andy Peace and Lead Driver Alan Gow, testing the trucks in controlled test conditions. Each of the vehicles was driven on the exact same routes, in the same weather conditions with the same loads, allowing for the most accurate comparison of both fuel and ad blue usage. It also allowed 4 of the company's most experienced drivers to cast their eyes over the latest offering from the big 5 manufacturers and provide their thoughts and feedback from a driver's perspective.



Reflecting on the trials, Gavin Summers, Malcolm Logistics' Senior Fleet Engineer said: "I am very pleased with the outcome of the trial and also the input from everyone involved. From the workshop staff preparing the trailers & vehicles, the traffic office organising identical loads and the Driver Trainers who were on the road, this has been a team effort and I am delighted with the end result. The trial has provided us with invaluable data which we will be able to use going forward to ensure Malcolm Logistics has the most reliable and economical fleet."

Newhouse Garage Refurb

The Newhouse workshop has undergone a radical new refurbishment which has seen vital new office space created and the garage "Malcolmised".

Two huge boards, spanning 25ft x 6ft, illustrate the evolution of The Malcolm Group's two largest truck suppliers, Scania & Volvo, throughout the company's history, from the early Scania Vabis and Volvo F86, right through to the most modern S730 & FH models.

Malcolm Logistics' Senior Fleet Engineer Gavin Summers said: "We wanted to do something to make the garage a more inviting and welcoming place, as well as highlighting the many different trucks the mechanics have worked on over the years. I'm delighted with how it has turned out, it's the first thing people see when they walk into the workshop and has proved extremely popular. So much so we are looking to roll this design out across the garages."



Fleet Replacement



As part of our ongoing fleet replacement programme, Malcolm Logistics has taken delivery of 32 new Hyster 3 tonne counterbalance forklifts & reach trucks in 2017.

The new machines are based at Newhouse, Grangemouth and the Highbay.

RHA Scottish Conference 2017



The Malcolm Group was proud to sponsor and exhibit at the RHA 2017 Scottish Conference at Airth Castle on 5th October.

Delegates at the conference saw a welcome address by association CEO Richard Burnett, followed by keynote speeches from Humza Yousaf MSP, Transport Minister, and Senior Traffic Commissioner Richard Turfitt. Other presentations included 'UK on the road to Brexit' by Oliver Mangan, Chief Economist, Allied Irish Bank, a review of Scania's new industry initiative by Matt Watson, General Manager Scania Optimised Services, and an update on the RHA Legal Action, led by Martin Dean and

Steven Meyerhoff Director/Solicitor at Backhouse Jones. Highlights of the afternoon session included Paul Frost, Client Services Director, of RHA partners FR8 Haulage Insurance, on how to get the most from your broker, and a mock Public Inquiry led by Scott Bell, Solicitor, RHA Legal Services. The closing address was given by Iain Mitchell, RHA Scotland & Northern Ireland Chairman.

The Malcolm Group's CEO Andrew Malcolm commented: "The venue, both for location and ambiance lent itself to a well-attended and productive occasion. The structure of the day had a good combination of fact, reality, humour and engagement from the audience."

New Warehouse for Malcolm Logistics



Malcolm Logistics has recently acquired the former Grangemouth warehouse of supermarket chain Asda in Scotland's largest industrial property deal of 2017.

The vast warehouse, ideally located by Junction 6 of the M9, sits on an 18 acre site with an onsite diesel station and lorry wash, whilst the warehouse building covers an impressive 260,000 sq ft. The new purchase increases Malcolm Logistics' warehouse operations in Central Scotland and takes the total number of sites UK-wide to 14, providing in excess of 5 million sq ft of warehousing space.

Rail

Rail freight saves three times as many lorry miles than previously thought

Rail freight's ability to reduce road congestion is far greater than previously thought, according to figures released by campaign group Campaign for Better Transport.

The latest figures from the Daventry Intermodal Rail Freight Terminal (DIRFT) reveal it has removed over 75,000 lorry journeys from the trunk road network in the last year. In total, the terminal now removes between 65 and 70 million miles travelled by lorries from the UK road network each year. That's three times more miles saved than previously thought.

Allowing for the extra length and braking distance, that's the equivalent of removing almost 9 miles bumper to bumper lorries from UK trunk roads in just one day. Over a year, that line of lorries laid end to end would stretch to 2,806 miles.

Philippa Edmunds, Freight-on-Rail Manager at Campaign for Better Transport, said: "These latest figures confirm what we have long argued, that the best way to reduce road congestion, collisions and pollution is integrated rail and road planning, not adding ever more lanes to motorways."

These latest figures demonstrate the potential of rail to remove millions more lorry miles from the roads network. Strategic Rail Freight Interchanges like Daventry are important economic generators and show the way the private sector is investing in and supporting rail freight. What we need now is for the government to allow rail freight to play an increasing role in reducing road congestion by upgrading the existing rail freight network and setting affordable rail freight charges."

Rail Freight Interchanges enable rail to compete with HGVs by reducing the transshipment costs. DIRFT employs over 5,000 people and is forecast to employ up to 9,000 when its new terminal opens. Other new rail freight interchanges are coming on stream designed to create a larger network of rail freight hubs. Doncaster I Port, which is opening this year, is designed to be a catalyst for significant new business between the UK, mainland Europe and beyond.

These latest figures support previous research by consultants MTRU for Campaign for Better Transport which found that upgrading existing rail lines running parallel to strategic motorway routes would help reduce road congestion and improve productivity.

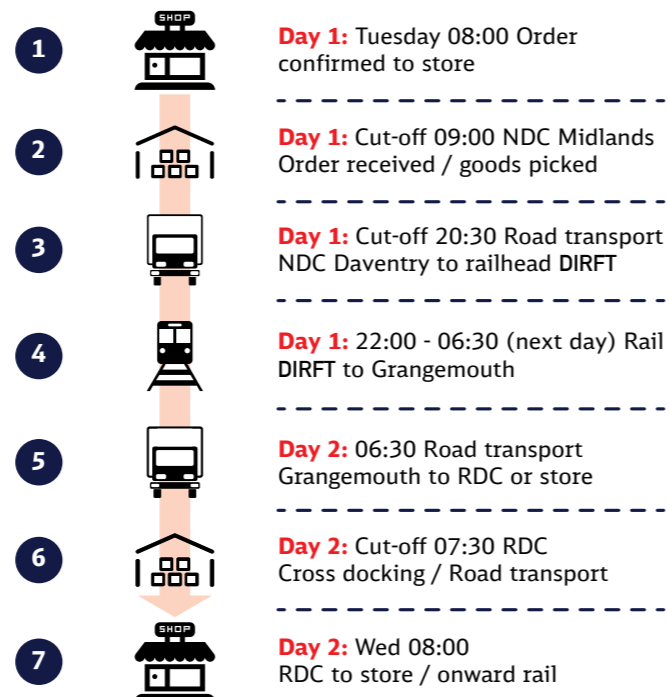
DIRFT training regime

In 2017, DIRFT introduced a new training and development regime across the terminal operation. The key aim is to develop the employee's awareness, knowledge and understanding to a competent level to ensure that they are conducting tasks safely and effectively.

In a specialist sector, we have used internal and external expertise to develop a bespoke module based course which ensures employee's levels of knowledge and understanding will be confirmed by a series of tests, both theoretical and practical on all topics undertaken in their roles. Standardised format, style and structure have all been key to the success of the new training. Several rail freight operating companies have already endorsed the content which, as they are both customers and suppliers, is very important to us.

One important feature of the new training is continued mentoring to ensure that skills and standards do not fall post training. This helps to ensure that the terminal carries out its duties to the highest standard at all times.

Rail - an integrated part of the supply chain



Millionth Lift

On 25th August 2017, DIRFT carried out its millionth rail lift since we began operating the terminal in June 2009.

The lift was performed for customers Freightliner (train operator) and Mothercare (cargo owner). We recognised the achievement with a commemorative plaque which was presented to Joanne Turner (Freightliner Commercial Director) and Jayne Twaddle (Mothercare Head of International Logistics) at the RFG Awards in September.



Rail Freight Group Awards

Malcolm's were represented and recognised at the 10th Annual Rail Freight Group Awards held on 12th September.

Our 10 year membership of the RFG was recognised, with the presentation of a commemorative plate which will be displayed at the Donald Malcolm Heritage Centre.

Jonathan Trussler (DIRFT Senior Controller) was awarded the runner up Young Railfreight Professional award. Jonathan has been a key member of the DIRFT team since joining in 2012. He was promoted to the role of Senior Controller in August 2016, and alongside Kevin Gilbert now manages multiple operational and training requirements at the terminal.

In November 2017, David Turner was appointed to the RFG Board. This appointment re-establishes our board membership after Jim Clark stepped down in 2015.



Jonathan (on the left) is pictured with: Joanne Turner, Commercial Director at Freightliner, presented with the 'Millionth Lift' at DIRFT. Jayne Twaddle, International Logistics Manager, Mothercare, presented with the 'Millionth Lift' at DIRFT. David Turner, Director of Rail and Simon Ferris, Terminal Operations Manager, holding the '10th Anniversary Award for WHM membership of RFG'.

Construction

Consortium that built the Athletes' Village is honoured by the city for Queen's Award win

City Legacy Homes, the consortium that built the Athletes' Village for the 2014 Commonwealth Games, has been honoured by the city to celebrate winning the prestigious Queen's Award for Enterprise in Sustainable Development.



Back Row from L to R: Alasdair Caskey, John McCairns, Graham Le May, Andy Rycroft, Phil Campbell, Helen Ryan, David Balmer, Alan Palmer, David Archer, Douglas Paterson, Iain Good. Front Row from L to R: Donald Malcolm, Walter Malcolm, Martin Kiely, Eva Bolander (Lord Provost), Andrew Malcolm, Euan Malcolm and Jim McAlister.

Glasgow City Council's Lord Provost, Eva Bolander, in her role as Lord Lieutenant, hosted the civic reception where she presented the crystal Queen's Award for Enterprise to directors of the City Legacy consortium - Calum Murray of CCG, John Gallacher of Cruden, Ed Monaghan of Mactaggart & Mickel and Martin Kiely of WH Malcolm, at the City Chambers.

The Queen's Awards are the highest official UK awards for British businesses. Each year they are presented to companies to recognise outstanding achievements in the categories of innovation, international trade, sustainable development and promoting opportunity through social mobility.

City Legacy now joins an elite group of organisations which have received, and are permitted to bear the Queen's Award emblem. This also marks the 25th accolade that the Athletes' Village has won for its high quality design, energy efficiency and sustainability.

The Athletes' Village has been a huge success story in the role it has played in regenerating the East End of Glasgow. Comprising 700 homes and a 120-bed care home, it first provided accommodation for 6,500 athletes and officials during the 2014 Commonwealth Games before being converted into residences as part of the overall project. Demand for the homes was unprecedented, selling out two years ahead of schedule.

In July, City Legacy directors Ed Monaghan and Calum Murray attended a reception for this year's Queen's Award winners at Buckingham Palace which was hosted by HRH The Queen.



Martin Kiely, MD of WH Malcolm, and Director of City Legacy, said: "It's been a rewarding and inspiring journey from idea to delivery on the Athletes' Village, and this award really belongs to the staff at all four companies - CCG, Cruden, Mactaggart & Mickel and WH Malcolm - who worked tirelessly for years to ensure the success of the project. We are grateful, too, for the excellent working partnership we enjoyed with Glasgow City Council throughout delivering the project.

We knew from day one that The Village would offer a lasting legacy for Glasgow's East End, and with a decision on planning permission for the second phase of this development expected in the coming weeks, we hope to begin the next chapter of this amazing success story."

The Lord Provost Eva Bolander said: "One of the great legacies of the Glasgow 2014 Commonwealth Games was the Athletes' Village, home to the athletes in that fantastic summer and now the site of 700 homes that has won widespread acclaim. The council's partner in delivering the Athletes' Village was the City Legacy consortium, and I am delighted that their work has been recognised by this Queen's Award for Enterprise in Sustainable Development. The Athletes' Village was key - along with the Emirates Arena and the Clyde Gateway route - in the regeneration of Dalrnarnock, which now has a new community centre, nursery, woodland park, and care home, with a new primary school on the way."



■ ■ We knew from day one that The Village would offer a lasting legacy for Glasgow's East End, and with a decision on planning permission for the second phase of this development expected in the coming weeks, we hope to begin the next chapter of this amazing success story. ■ ■



Malcolm Construction take three Powerscreen Machines from Blue Scotland



Malcolm Construction has recently purchased three new Powerscreen machines from Blue Machinery Scotland to work in various areas of the business. A Chieftain 2200 mobile screen has been taken to process Whinstone within their Loanhead Quarry. Two Premiertrak 400X jaw crushers will be working at Malcolm Construction Head Office, South Street in Glasgow, crushing the C&D waste deposited at the site, and at Shewalton Quarry also crushing C&D waste.

The new Premiertrak 400X was launched just a few months ago by Powerscreen, and while the new purchase by Malcolm's replaces a highly reliable Pegson jaw crusher, Willie Gregory, Operations Manager at the South Street Recycling site has noticed a number of benefits, commenting, "We take in a lot of waste which contains rebar, so the adjustable deflector plate and skirts beneath the jaw chamber help ensure it doesn't get snagged and affect the machine's processing. Plus of course it protects the belt. On the rare occasions this happens however, there is excellent access underneath the machine, enabling us to get the machine back up and running quickly."

Other aspects of the machine highlighted by Willie were its processing power and its reliability. As Willie said, "The machine has not missed a beat since it came into the site and it's also very quiet compared to the old machine."

The second Premiertrak 400X is working at Shewalton Quarry, crushing the material for the wash plant. Material is deposited from sites all over Ayrshire and beyond and crushed by the mobile jaw crusher before being fed to a Chieftain screen which is taking off the <45mm for the wash plant. The remaining 45mm-100mm is re-blended and sold as 6F5.

John Edgar, Site Manager at Shewalton said, "After sales and customer care has been spot on. One of the reasons we bought from Blue is the support we have had in the past, plus Owen Gourlay, Customer Support Manager at Blue Scotland came in and did a day's training with the guys to get them all up to speed. You will always have a few niggles with a new machine and Blue have been in right away to sort them out."

The new Chieftain is processing the Whinstone which is being crushed by an existing Powerscreen 1150 Maxtrak cone crusher, and is again impressing the team at Loanhead Quarry for a number of reasons. Firstly, Gordon Lawns, Operations Manager, has noticed a considerable increase in production, from around 125 tonnes per hour to around 250 tonnes per hour. Not only that, but the separation in to the 40mm-20mm, 20mm-14mm and 14mm-6mm, as well as dust, are exceptionally accurate due to the large screening area and aggressive screen boxes which can switch between a 2 and 4 bearing set up. This aggression on the screen boxes also helps to keep the screens clean, again helping with product specification even though the material at Loanhead can be sticky, especially in damp conditions.

Commenting on the machine, Willie Nisbet, Quarry Foreman said, "We can work the Chieftain 2200 with the big Premiertrak 600 jaw crusher and the 1300 Maxtrak cone crusher. It's the first time I have seen a screen be able to cope with that level of material and provide such a quality product."

These three latest additions to Malcom Construction's fleet take their total number of Powerscreen machines to nine.



Image courtesy of David Wylie

Dozer for John Sharp

This year saw the purchase of a new, specially adapted Caterpillar D6T dozer for one of Malcolm Construction's highly experienced and long-serving members of staff with right-hand only ability.

John Sharp joined Malcolm Construction over 20 years ago, with his left arm amputated at the shoulder and was interviewed by the late, great Donald Malcolm. It was a short but positive meeting, as Donald - after sizing John up-just asked if he had any issue driving a dozer. John replied no problem, and with a nod of agreement, he was asked to start on Monday morning of the following week, and over the last two decades has not looked back since.

The team at Finning Cat, worked together with Malcolm Plant and John to tailor the controls to suit his preferred way of operating the dozer with his right-hand, whilst also maintaining a quick change option for two-handed control when John is on annual leave, for maximum utilisation of the machine during John's absence. This was no simple task and required specialist parts to be flown in from the US to compliment the highly bespoke work carried out by the Finning CAT team.

The final result sees John able to steer the dozer, by using a U shaped metal bracket which rests on his leg, simply by moving his knee from side to side. The heater control dials and the parking brake switches fitted to the nearside of the standard machine have been relocated to the offside, so John can easily reach and operate them.

With over 200 hours of experience now on the new D6T, John said, "I've been happily driving dozers for over twenty years without any difficulty, but I'm absolutely delighted that Malcolm Construction has taken the time and effort to convert this dozer for me, it's made my workload a lot easier and the Cat D6T is a really nice machine to drive. It's got plenty of power, great visibility to the blade and I can easily see into the back of the tipper trucks without much need to leave the comfort of the cab, and Cat's high drive track sprocket design is much easier to keep clean too."

Loanhead Tesab 800i Crusher

Malcolm Construction has made a considerable investment in crushing and screening equipment and this latest acquisition, a Tesab 800i Mobile Jaw Crusher has been sourced through the SCG dealership.

Replacing an older machine, the 800i will be operating as a primary crusher feeding a secondary cone in the quarry processing line.

Malcolm Construction operates a modern and versatile fleet of mobile crushing plants, screens and associated equipment capable of processing quarried material as well as construction and demolition waste. Loanhead produces a full range of aggregate products aimed at the construction industry in the West of Scotland.

Director of SCG Paul Thorne commented, "It's a first for Malcolm Construction and we believe they will be very happy with the machine they have invested in! Malcolm Construction has a long-standing reputation for quality and service and the Tesab 800i will enhance their machine fleet. One of the main benefits of the 800i is the simplicity of operation; a Cat C13 Tier 3 engine driving a strong crusher through a KTPO trans fluid clutch."

Based on the proven 10580, the new 800i delivered to Malcolm Construction is designed specifically to crush blasted rock at the quarry face.

Now featuring Tesab's new and improved step deck vibrating feeders which are designed to improve material separation on damp or wet material, it also boasts an additional 2-deck independent Pre-Screen for increased production making the 800i an exceptionally efficient rock crusher.

The 800i can be fed by excavator as a 'stand-alone' unit and can also integrate easily into the Tesab range of secondary crushers and screens.

The Tesab 800i Mobile Jaw Crusher has an enviable production rate of up to 400tph and is clearly a machine that is engineered for power, built to last and designed specifically for the quarry market.





Harsh and Malcolm Construction Create a Unique Solution to Double Operating Versatility

Harsh and Malcolm Construction have introduced something new for truck-based waste-handling systems - a demountable skiploader.

Able to be loaded on and off a chassis fitted with a conventional hookloader system, the demount skiploader effectively doubles the vehicle's operating versatility.

"With this vehicle, we can run it as a standard hookloader for one trip then quickly change it to a skiploader for its next job" says Malcolm Construction's Fleet Engineer Freddy MacAlister, adding, "With one particular client, we've been using separate skiploader and hookloader vehicles side by side, whereas this vehicle can do all the work by itself. As such, it's really quite special."

Designed to work with a 26 tonne gvw 6x4 chassis, the Harsh HS14T demount skiploader affords a maximum 14 tonne lift capacity with 10 tonnes of lift at the full 4250mm reach of its telescopic arms. Built to CHEM TS16 standard and able to handle skips from 6 to 16 cubic yds, the unit itself weighs in at 4,800kgs affording a useful total payload capacity of over 10 tonnes (well beyond the maximum that most skips ever actually reach).

In developing this new system, Harsh has also paid particular attention to making the skip unit's operation as fast, easy and safe as possible. In addition to speedy mounting to the truck, a simple hydraulic 'change-over' system between the hooklift and skiploader systems has also been fitted.

Together with fully independent operation of both left and right extending telescopic arms and landing feet, the truck's driver can also execute all the functions of the skiploader unit by full remote radio control. By allowing him / her to stand anywhere around the vehicle, skips can be loaded and unloaded with significantly greater precision and safety.

Reflecting on their unique vehicle, Malcolm Group CEO Andrew Malcolm comments, "The new HARSH demount skip system gives us a real productivity boost and is ideal for trucks working on more intensive, shorter range duties where we need to be moving as many containers per day as possible. This type of work can change by the hour as we respond to incoming customer requests, so having one truck that can move both skips and hooklift bins is a real operating advantage.

Harsh has come up with an imaginative, intelligent product that's absolutely ideal for our business."

Speaking for Harsh, Director Adam Hargreaves notes, "Harsh is delighted to have been able to create an entirely new operating solution for Malcolm Construction, now one of the UK's leading construction and waste handling businesses. This is a great example not just of joint teamwork between customer and supplier, but also highlights Harsh as a real leader in being able to develop innovative and imaginative answers to individual customer requirements."

New Hydrema swivel dump trucks for Malcolm Construction

In August this year Malcolm Construction purchased two 10T Hydrema swivel dump trucks. These are the first of their kind added to our fleet.

Specified with flotation tyres and swivel bodies, the dump trucks were supplied from Hydrema UK. The machines, wrapped in the unique Malcolm livery, are now working in the north of Scotland on various substation contracts.



Plant Update



JCB JS220 22T EXCAVATOR



JCB JS200W RUBBERDUCK



JCB 55Z-1 5T EXCAVATOR



CAT D6T DOZER



JCB HYDRADIG 10T RUBBERDUCK

For more information on our Plant Hire division, please call 0141 435 5252 or email plant@whm.co.uk.

Sports Surfaces

Another successful year for Malcolm Sports Surfaces

VOLUNTEER PARK HAWICK

Client: Scottish Borders Council

Pitch: New Third Generation Synthetic Pitch size 124.00 x 80.00 including bitmac surround to pitch fencing and floodlighting system.

Certification: World Rugby Regulation 22 (2015) and FIFA Quality 2015. Three cabin style changing facilities were also installed.

STRATHAVEN RUGBY CLUB

Pitch: New 3G synthetic pitch size 111 x 70 this year installed to comply with World Rugby 22 (2015).

FIFA Quality 2015 also included a new grass pitch size 106 x 66.

This job was completed in March 2017.

KILWINNING ACADEMY

Client: HUB South West

Pitch: New 3G synthetic pitch size 104.00 x 66.00 to comply with FIFA Quality (2015) and FIH Multi-Sport Standard (2013) perimeter fencing, sports pitch lighting, 100m polymeric running straight and a long jump pit were also fitted.

The project was completed in September 2017.

For more information on our Sports Surfaces services, please contact 0141 435 5200.



Kilwinning Academy



Volunteer Park Hawick



Strathaven Rugby Club

Charles Lawrence Surfaces



SS John Fisher & Thomas More, Colne

New Starts

Charles Lawrence Surfaces has welcomed four new starts this year.

Trevor Gordon has joined as a Contracts Manager from Hunter Construction. Kevin Rylett has joined as an Estimating Manager, bringing with him a host of industry knowledge. Stephen Jones has joined as an Estimator, and has also been involved in liaising with the Marketing Department to re-vitalise the marketing activities for Charles Lawrence.

Gavin Featherstone has joined Charles Lawrence Surfaces as a Business Procurement Consultant. Gavin is a double Olympic Coach & international player in the sport of hockey, also with extensive knowledge of the synthetic surface industry.

Completed Jobs

Charles Lawrence Surfaces has successfully completed a host of jobs throughout the year. These vary in size from a hockey pitch re-surface at MOD Chatham in the South, to a new pitch built at SS John Fisher & Thomas More School, Colne in the North of England.

To highlight just a few, we have installed two full size football pitches at Old Westfield School in Sheffield, as well as installing a new rugby pitch at Olympic Legacy Park in Sheffield – which is on the site of the former Don Valley Stadium. The University of Gloucestershire has also had a full size football pitch and a full size rugby pitch installed on their grounds.



Old Westfield School, Sheffield



University of Gloucestershire

Upcoming Jobs

Two projects based in Liverpool have been awarded to Charles Lawrence Surfaces and each project has three full size football pitches, as part of the FA Parklife scheme. Charles Lawrence Surfaces commenced on site in November at Simpson Ground Playing Fields and this project should take 24 weeks to complete. Jeffrey Humble Playing Fields is scheduled to start in March 2018 and should take 26 weeks to complete.

For more information on Charles Lawrence Surfaces services, please contact 01636 615866.

Donald Malcolm Memorial Ball

DONALD MALCOLM MEMORIAL BALL

On Friday the 10th May, at The Donald Malcolm Heritage Centre, Nicola Malcolm hosted the second Donald Malcolm Memorial Ball, in aid of The Beatson Cancer Charity, to celebrate the lasting legacy of Donald Malcolm and to raise some very important funds for a worthy cause. The event proved to be a huge success, raising a staggering £114,000.

Donald Malcolm inherited the family business, delivering coal by horse and cart around Brookfield aged just 13, following the death of his father, and through hard work and business savvy built The Malcolm Group into what it is today, an industry leader in Logistics, Construction & Maintenance, employing over 2,000 people. Following a long battle with mouth cancer, Donald sadly passed away in 2003, which is the inspiration behind teaming up with The Beatson Cancer Charity to raise funds to help beat cancer.

The ball was attended by 500 guests, with the great and the good of the road transport industry in attendance, all of whom enjoyed delicious food, and entertainment provided by the Red Hot Chilli Pipers, the Jersey Tones and the London Essentials. Jonny Gould was also fantastic and hosted the evening's auction, which featured some fantastic prizes, such as :



- A long weekend for 2 in New York
- Donated by Curtis Moore
- Exclusive use of an Executive box at Old Trafford for the Manchester United vs. Chelsea game next season
- Donated by Eddie Stobart
- A 5 star, 4 course dinner party for 10, prepared by an award-winning chef, in the winner's own home
- Donated by event caterers, Wild Thyme
- 2 nights exclusive hire of Fenton Tower for 10
- Donated by Fenton Tower

Fundraising on the night also included: a raffle, with exclusive prizes up for grabs, such as an overnight stay at Gleneagles, a pamper day, afternoon tea at Blythswood Square Hotel Glasgow and many more. Guests also had the opportunity to "Guess The Time" in which they had to guess how long it took to apply the vinyl wrap to one of Malcolm Logistics' fleet vehicles as well as Name The Lorry in which guests were offered a once in a lifetime opportunity to name the stunning half Malcolm half Stobart Scania, "Malbart", with Tish Yuill of Yuill & Dodds being the proud winner. A huge thanks to all those who donated items to the auction and raffle.

Donald's youngest son and CEO of The Malcolm Group, Andrew Malcolm, offered an insight into the past and what it was like working under Donald.

"Donald was very large in stature and even stronger in presence, you always knew Donald Malcolm was around. He had an uncanny knack of always turning up in the wrong place at the right time, there were no hiding places from him. He was a very loyal man, if you gave Donald Malcolm a day's work he gave you a lifetime career.

He was also a very brave man and battled cancer for 18 years going through 17 operations. Now the legend lives on in the Donald Malcolm Heritage Centre, built in memory of him. It houses a unique display of 15 fully operational trucks from the last 50 years of the company's road transport history and is designed to celebrate the legacy of The Malcolm Group.

We could not think of somewhere more fitting to host an event such as this. This is the second ball which we have hosted here, the first being 3 years ago with 370 in attendance. This year we have got bigger and better with over 500 people attending and £114,000 raised.

On behalf of myself, The Malcolm Group and the Malcolm family I would like to thank everyone who attended and played a part in raising such a fantastic amount for a great charity."

Event organiser Nicola Malcolm reflected, "I was a bit nervous about taking on this event after the last one was such a huge success and expectations were so high, but the support has been overwhelming and I am delighted that we have been able to raise such a great amount for what is a very worthy cause and one which is so close to my heart.



Andrew Malcolm and William Stobart

The ball was supported by so many of Grandpa's connections, old and new customers to The Malcolm Group and also close family friends. It was a testament to Grandpa seeing just how much support and generosity was given from so many people.

The evening could not have gone any better and the feedback has been amazing, with Neil Park, Regional Managing Director at Volvo Truck & Bus Centre North & Scotland reflecting, "We were at the inaugural Donald Malcolm ball 3 years ago and had a great time, but the bar was certainly raised this year. Great food, drink and entertainment ensured everyone had a great night and Volvo Trucks are extremely proud to continue our support in raising funds for such a worthy cause. Well done to everyone involved in making it happen!"

It really does make it all worthwhile. I enjoyed every minute of it and know my Grandpa will be looking down wishing he was there. It was lovely to have everyone in one place to celebrate such a wonderful man and it really goes to show just how special a man he was. It was a very emotional night but also a truly special one.

There are a huge number of people to thank for supporting the night and making it such a great success. Firstly our sponsors, The Malcolm Group, Scot JCB, Volvo, AST Signs, Chisolm Hunter, Diageo & Scania, without whom the event would not have been possible.



Jersey Tones

And a special mention must go to William Stobart & Alex Laffey of Eddie Stobart for coming on board this year, their generosity has been outstanding and I cannot thank you enough.

A final thanks has to go to all of my volunteers, without whom the night would never have been possible. From all of the planning and organising in the weeks and months before to collecting money on the night, I couldn't have done it without you."

A representative from The Beatson commented, "A huge thank you to Nicola and everyone at The Malcolm Group for hosting the Donald Malcolm Memorial Ball for Beatson Cancer Charity, which raised a tremendous £114,000 for Beatson patients and their families. We are astonished by the generosity from the guests and event sponsors. The amount raised will mean we can make such a difference to so many people's lives."

There are a huge number of people to thank for supporting the night and making it such a great success...



Fiona, Andrew and Nicola Malcolm

Heritage Centre

Angus McFadzean Visit



Angus McFadzean visited the Heritage Centre on the 30th of September, just 3 days after his 90th birthday.

Angus worked for the Malcolm Group under Donald Malcolm since he was a young boy at Johnstone Carriers, Brookfield. He also worked for 8 years on an 8 wheel tipper out of Murray Street. Angus visited the Heritage Centre as a fitting way to mark his 90th birthday and reminisce about his days driving many of the trucks which are on display in the Heritage Centre. Angus had a great day and is pictured above with some of his friends, family and Malcolm employee.

CILT Meeting

Malcolm Rail was pleased to host the annual Scottish meeting of the Chartered Institute of Logistics and Transport Rail Forum (CILT Rail Forum) at the Donald Malcolm Heritage Centre.

The meeting venue was very well received by all attendees, who were able to see our heritage fleet of trucks which spans over 60 years.

The meeting covered a wide range of topics and featured presentations from Transport Scotland and Vica Railfreight. It proved to be a good opportunity to see how challenges and issues might be solved through dialogue and shared experience.



Alf's Blackbelt Visit

Students from Alf's Blackbelt Academy called in to the Heritage Centre on their way to Aberdeen to compete at a competition, and amongst them were several of the Academy's current World Champions. Everyone really enjoyed the visit, despite the trucks being outside and the weather being rather seasonal for the time of year.

The students enjoyed a successful day at the competition winning a total of 8 Golds, 3 Silvers and 7 Bronze medals and it proved to be a very rewarding weekend all round.



On the Road Again

The Malcolm Group had its usual presence at a number of truck shows this year. These included Truckfest Scotland, Truckfest Peterborough and Convoy in the Park. We also travelled to Ciney and Assen in Holland for their shows.

It was a particularly successful day for the Malcolm Group at Truckfest Scotland in Ingliston on 5th & 6th August. We are delighted to announce that we won 3 prizes! Braveheart won 1st prize for best kept show truck. Our New Generation Scania also won a prize coming 3rd in the best new working truck category and 3rd prize was claimed for Best Kept Fleet. Well done to all involved for another successful year.



Charities & Sponsorship

Transaid London to Paris Cycle



The Malcolm Group joined the corporate membership programme of the international development charity Transaid three years ago. Since initiating this partnership the Group has used a number of innovative ways of spreading the charity's message across the UK. These methods include the introduction of a Transaid liveried walking floor trailer last year and the ongoing training initiative in Tanzania.

Two years ago, Malcolm Logistics' Commercial Director Alan Thornton took on Transaid's Celtic Challenge – a gruelling cycle ride from Wales to Dublin. This year, the Malcolm team were out in force, joining Transaid's latest European Cycle Challenge.

From 22nd-25th September 2017, Transaid held its biggest ever European Cycle Challenge, with 58 cyclists from across the transport and logistics industry taking part. This was a 240-mile adventure over three days in the saddle, cycling from London to the French capital.

The Malcolm team comprised of: Alan Thornton, Commercial Director, David Robertson, Warehouse Manager, Mark Cameron, Director of Northern Region Operations, Jim Haldane, Logistics Northern Operations Director and William McCulloch, Systems Analyst.

Day one saw the group take on the challenging ride to Portsmouth – 87 miles through the rolling countryside including the South Downs National Park.

Sadly just 30 miles in, Jim Haldane hit some gravel and had to retire injured after suffering a broken arm. The rest of the Malcolm team soldiered on, with the biggest challenge of the day being Bexley Hill. This had a nasty 18 percent gradient towards the end and was a real test even for the Malcolm team!

After an overnight ferry crossing to Caen, day two was a more relaxed day, with just half the amount of climbing seen in day one. The weather was on the cyclists' side, and a very enjoyable day was spent in the saddle taking on the gently rolling countryside of Northern France. The weather stayed for day three as well, with all cyclists suddenly realising that Paris, and the finish line, was just 69 miles away.

After a beautiful morning (which was Alan Thornton's favourite of the ride), the 58-strong team stopped for pastries and coffee to fuel up in preparation for the last real hill of the challenge. Once achieved, everyone felt that Paris was just touching distance away.

Ten miles outside of Paris, all 58 cyclists regrouped, cycling down the Champs-Elysees and around the Arc de Triomphe as a peloton, before finally reaching the finishing line – the Eiffel Tower. The cyclists all celebrated with a glass of champagne and were awarded a medal, to mark their amazing achievement.

Collectively, the group raised over £110,000, a truly incredible amount of money, with the Malcolm Team raising £12,324 of this. Fundraising from the event will go towards supporting Transaid's projects to transform lives in Sub-Saharan Africa through safe, available, and sustainable transport.

Alan Thornton speaks at Transaid's Royal Showcase

Each year since the Malcolm Group became corporate members of international development charity Transaid, Andrew Malcolm and Alan Thornton have been invited to join Transaid's annual showcase. This is an opportunity for supporters to hear from staff and partners of Transaid, and to update them on developments that have taken place over the last year.

This year, Alan Thornton, Malcolm Logistics Commercial Director, was asked if he himself would speak, with his brief to highlight the successful Malcolm Group and Transaid partnership and encourage others in the audience to support in a similar way.

Alan took to the stage in front of 100 guests and talked about the range of ways the Malcolm Group has worked with Transaid over the last few years. He spoke about the liveried trailer, John Heirs' two secondments to Tanzania, and the Malcolm Team's recent London to Paris exploits.

"You may ask how I got involved with Transaid. Well I am the face of W H Malcolm and co-ordinate our participation with the organisation. I am fully supported by Andrew Malcolm who is totally committed to the cause and our involvement with the projects.



Alan Thornton

In addition, I was lucky enough to be involved with the Celtic Challenge in 2015 which was advertised as a leisurely cycle ride over the rolling hills of Wales and Ireland. A pleasant 350 kilometre scenic experience of these two beautiful countries not to be missed! Believe me, it was the toughest challenge I have ever taken on and it was only with the support and encouragement of the team of 30 riders and support staff that I was able to complete. I went through every spectrum of emotion from pain, exhaustion, tears to elation when we had completed the challenge. The weather was ever-changing but everyone got on with it and supported all involved. In summary the team at Transaid made it happen.



Her Royal Highness the Princess Royal and John Heirs

We support it with our donations which is the easy bit. The team in the field, the organisations that are able to supply resources and support make the difference to those involved in Transaid's programmes. Participation in the numerous fundraising events not only gives an enormous amount of satisfaction but certainly gets you fitter. Let us remember we are lucky we have a comfortable life.

Whether it is driver training, introducing bicycle ambulances to communities or providing technical assistance, Transaid makes a difference."

His speech was well received, and he was followed onto the podium by Transaid's Patron, Her Royal Highness the Princess Royal.

A huge thank you to Alan for sharing his thoughts with Transaid's supporters, and an even bigger thank you to everyone at The Malcolm Group for all their continued support.

Transaid Truck & Trailer

Transaid has launched a nationwide appeal to find a second-hand tractor unit and trailer to support its new driver training project in Uganda. Uganda currently suffers from one of Africa's highest road traffic incident rates, claiming approximately 2,937 lives each year. Transaid is working with its project partners to improve road safety by enhancing the commercial vehicle driver training capacity.

Due to this appeal The Malcolm Group are continuing their ongoing initiative with Transaid by supplying them with a truck which will be operational in Uganda. In order for training to be carried out, the bunk in the cab will be converted into a bench, in order to utilise training in groups of 4. The Malcolm Group is delighted to be able to provide this truck for use in Uganda.

Quarriers & The Malcolm Group announce partnership

The Malcolm Group has found an innovative way of spreading the social care charity's message across the UK to help raise vital funds and awareness.

Quarriers, one of Scotland's leading social care charities, has announced a charity partnership with The Malcolm Group.

The Malcolm Group is donating the livery of a walking floor trailer to Quarriers and donors can pay £1,000 to have their business or name featured on the truck which will drive across Scotland/the UK. Almost 20 businesses have already committed their support.

A special event took place at the Donald Malcolm Heritage Centre in Linwood where Andrew Malcolm, CEO of the Malcolm Group and Iain Good, Commercial Director met with Quarriers Chief Executive Alice Harper and David Adams, former Trustee of Quarriers who facilitated the partnership.

Also in attendance at the event were two young people who are supported by Quarriers' Stopover service which provides supported accommodation for young homeless people aged 16-25. The charity was keen to bring along some people it supported so they could see behind the scenes of a successful organisation.

Speaking about the partnership, Quarriers Chief Executive Alice Harper said, "We are thrilled to announce this partnership with The Malcolm Group. Quarriers' roots are in Quarriers Village near Bridge of Weir just a stone's throw away from Linwood where The Malcolm Group was founded and is still headquartered today.

This is a particularly well-suited partnership as Quarriers and The Malcolm Group share similar values. We both believe in offering people opportunities and the chance for them to realise their potential no matter what obstacles have been in their way. The support and generosity shown by The Malcolm Group is humbling and we are very grateful."

Millport Charity Cycle

Well done to Derek Connelly at Highbay, who organised and took part in a sponsored cycle around Millport on the 17th of June, raising £2,000 for "Contact a Family", a charity which has transformed the lives of over 340,000 families with disabled children. It's the only charity of it's kind in the UK, providing much-needed support and practical advice when families need it most.

Derek would like to thank his colleagues who took part in the cycle: Robert Chappell, Mark Gemmell, Stuart Glen and John Taylor. Also, a big thanks to all who donated much-needed cash.



The money raised from the donations will go towards a number of different services. The social care charity provides practical care and support for thousands of vulnerable children, adults and families who face extremely challenging circumstances. Its wide and varied services support adults and children with disabilities, young people facing homelessness, families facing poverty, unpaid carers and people affected by disability.

Andrew Malcolm, CEO of The Malcolm Group said, "We are pleased to support Quarriers as we believe in offering people opportunities to grow, thrive and realise their potential."

To support the initiative and to have a name included on The Malcolm Group/Quarriers liveried truck, please contact Quarriers on 01505 612224.

For more information about Quarriers, please visit www.quarriers.org.uk



Comic Relief



A huge thanks to all who contributed to this year's Comic Relief in Scotland, either by baking, donating or enjoying a non-uniform day.

We collected between us a magnificent £833.51 and Andrew Malcolm has topped it up to £1,000. Once again a HUGE thank you to you all.

The Great North Run



Paul Denny, a logistics driver took part in the Great North Run on 10th September 2017.

Paul took part in the run to raise funds for prostate cancer UK. He completed the race in 3 hours and 2 minutes and raised over £1,000 for the charity. A huge well done and congratulations on your achievement!

Sal's Shoes

Children at Dunblane Primary gave their shoes to charity, as they kicked off their summer holidays.

The school teamed up with the organisation 'Sal's Shoes' to donate any footwear that the kids have outgrown. They will be donated to young people across the globe who can't afford shoes as part of a recycling scheme set up three years ago. By going barefoot, even for a few moments, the children can show solidarity with youngsters around the world who have no choice but to do so every day.



Stirling Council's Education Committee Convener, Councillor Susan McGill, said, "Donating to Sal's Shoes promotes a deeper level of understanding amongst the children. It's wonderful that shoes worn by youngsters here will get a second lease of life elsewhere, in places where they are much needed."

The shoes were packaged into boxes, kindly donated by UCP and then loaded into a Malcolm Logistics van.

Deputy Head Teacher Shirley Gallivan said, "We are delighted to participate in the Sal's Shoes initiative. It is fantastic to think that the shoes of pupils from Dunblane Primary School are being distributed to children across the globe who cannot afford shoes. We are extremely grateful to Malcolm Logistics for offering to drive the shoes to the main depot in Surrey, as without their support we would not have been able to participate."

Freeman of Coventry



Steve Chipchase, FLT Driver Trainer at Crick, has recently been made a Freeman of the City of Coventry.

Steve received the award in recognition of a 3 year commitment he made to train and mentor young apprentices in warehouse work. The photo shows Lindsey Harvey the Lord Mayor of Coventry, Steve Chipchase and Steven Morson of the Guild of Freemen. Congratulations from all your friends and colleagues at Crick.

It's a Knockout

Malcolm Construction took part in the It's a Knockout event on Saturday 2nd September at Strathclyde Country Park. The event was organised by CCG and was held in aid of the St Andrews Hospice Capital Appeal. It proved to be highly successful, raising over £30,000 for a great cause.

The Malcolm team, 'Malcolm Marauders', competed admirably for a great cause and enjoyed it so much they are now in full training for the next event.

The team, pictured below, consisted of Donald Malcolm, Andy Rycroft, Steven Pollock, Richard Pollock, Jan Peart, Georgia Wilson, James Truesdale, John Kerr, Julie Halbert and Claire Scally.

A huge well done to all involved!



MacMillan Coffee Mornings

ALVA ACADEMY

WH Malcolm recently supported Alva Academy with its fundraising coffee morning held on the 29th September. In the past few years the school has been one of the top fundraisers for the charity and has already donated £250,000. This year's efforts have so far added a further £41,000 to that total, a fantastic sum.

S6 pupil Callum Wilson thanked WH Malcolm for their contributions and support, adding that the generosity of local businesses around the Alloa area is second to none and is greatly appreciated. The coffee morning was organised by the S6 pupils who all dressed up for the occasion and had a great time.

Well done to all involved!



BURNBRAE DRIVE

Also, a huge thank you to all the staff at Burnbrae Drive for baking, buying, selling and eating cakes for this year's Macmillan Coffee Morning held on Friday 29th September.

We raised £269.24 towards this very worthy cause. Well done to all our home bakers and thank you to everyone who participated.

Pro- Life Fitness Centre



Malcolm Logistics' Business Support Director Jim Shedden has been on a personal campaign to get himself leaner and fitter over the past year.

Jim has managed to get himself down in weight from 105kg to 87kg since November 2016. Jim credits this achievement to finding Pro-Life fitness in Paisley which has become part of his weekly routine. In September this year, Jim was credited with 'Member of the Month' and is pictured with the membership manager Alex Whelan.

As a result of Jim's success he would like to encourage others to take part in a personal fitness campaign, as he has. Corporate come and try VIP passes and memberships are available for Pro-Life fitness. For more information, please contact the gym on 0141 889 5027.

Malcolm Sports News

Beith Juniors Update

Having finished third in the Super League Premier Division last season, Beith Juniors have enjoyed a great start to their league campaign this season and are currently sitting in top place.

However, championships are never won in December and Beith Juniors are hopeful that they can maintain this level of consistency throughout the season and go on to win the league.

Beith are through to the third round of the Scottish Cup, which they won the season before last. Having played well so far, Beith are hopeful they will progress further.

The current squad can boast four new faces: Keir Milliken from rivals Auchinleck Talbot, Ryan Docherty from Queen's Park, David McKenna from Annan Athletic and Jamie Cunningham from BSC.

Good luck to Beith Juniors for the rest of the season.



Grangemouth Rovers

Grangemouth Rovers enjoyed a successful season in the Stirling & District AFA Premier League, finishing in second place.

Once again wearing their strips sponsored by The Malcolm Group, the team are pleased with their positive start to the new season.



Houston United



Houston United 2004 Team sponsored by the Malcolm Group won the Paisley and District Division 2 title in May this year.

The team now competes in the top tier of the Paisley and District 2004 league. The team is captained by Callum Gilmour. A huge well done to the team on this achievement.

13 Not So Unlucky for the Students of Alf's Academy



Thirteen proved not so unlucky for the students of Alf's Blackbelt Academy who recently returned from the 2017 World Kickboxing Championships in America with precisely that number of gold medals. With eight silver and eleven bronze medals also won by the fifteen fighters competing at the Championships, it was yet another hugely successful week for the Academy at a World Championship event where the standard of competition was incredibly high.

Of the gold medallists, Kyrax Khan, Ruby Hoyle, Shannon Bacon and Katie Hamer were all crowned double World Champions, winning in both individual light contact and team light contact. Also amongst the medallists was Charlotte Fagg, who made a successful return to competitions after a three year absence due to illness and injury, winning Gold, Silver and Bronze medals. For Charlotte, the Gold medal won in individual light contact was her tenth World Title, making her one of the Academy's most successful competitors in the history of the Academy.



The Academy's most successful student Chloe Love won her twenty-third Gold medal at the Championships, winning in individual light contact and maintaining her amazing record of having won in that discipline consecutively since 2002, a truly remarkable achievement.

The results from the World Championships combined with all the other results at tournaments attended throughout 2017 has made this yet another very successful year for the Academy which is testament to all the time and work our coaching staff put into preparing our students for competitions, where the standard is getting tougher year on year.

Kilwinning Rangers

The Malcolm Group is proud to support Kilwinning Rangers Football Team and have a trackside board displayed at Abbey Park.



Over the last few years, the team has made great progress both on and off the Park as they continue to engage with the local community to provide a club that the whole town can be proud of. Pictured with the new Malcolm Group board are two of their players, Carlo Monti and Ryan Nisbet.

Glasgow Warriors The Season So Far



A new season has brought with it new faces to Scotstoun Stadium. With Gregor Townsend moving on to the Scotland job, Kiwi Dave Rennie has taken over the reins at Glasgow. The former Chiefs man has recruited well over the off-season and the new batch of players have seamlessly transitioned to life as a Warrior.

In the front row, Oli Kebble has joined from the Stormers, with Edinburgh's George Turner coming for a year on loan. After a year playing down South, Scotland international and British and Irish Lion Ryan Grant returned to the club on a short-term deal.

At the back of the scrum Rennie has added power with the acquisition of Italian number eight Samuela Vunisa from Saracens and Callum Gibbins from 2016 Super Rugby Champions the Hurricanes.

The backs have also had a shake up, with some similar faces reappearing along with a new crop of players. Former Warrior Ruaridh Jackson has returned, alongside the 'Flying Fijian' Niko Matawalu.

The Warriors have also strengthened at ten, picking up Adam Hastings from Aviva Premiership side Bath. Dave Rennie has also brought along with him one of his former Chiefs in Lelia Masaga - an unstoppable force when running up the wing.

The new signings didn't stop there for Glasgow, with two new players still set to arrive. Scotland International Huw Jones will join up with his Warriors teammates following the Autumn Internationals, and Tongan prop Siua Halanukonuka is also set to join from the Highlanders.

It wasn't just the roster that changed dramatically over the off-season, with the Guinness PRO12 welcoming two South African sides. The inclusion of the Southern Kings and Toyota Cheetahs has resulted in a new-look

Guinness PRO14 league with the teams split into two conferences, with Glasgow finding themselves in Conference A. The Warriors' PRO14 campaign started in a wet and dreary Galway. Always a tough place to get points, the Warriors sneaked past the 2015 Champions Connacht 12-18.

Seven days later, and a Dave Rennie squad took to the Scotstoun surface for the very first time. Ospreys were the visitors that day but they were no match for a fast-paced Glasgow attack performing in front of a roaring home crowd. This result was followed with an away trip to Cardiff and a chance to open the 17/18 season with three wins in a row.

Lee Jones and Henry Pyrgos scored for Glasgow, whilst a spirited performance from Cardiff's number 10 Steve Shingler kept it close. The crucial points came for Glasgow with 15 minutes left to play, with Finn Russell nailing a penalty to put them up 19-20. The final stage of the match produced nail-biting viewing but there was to be no late heroics from the Blues - with Glasgow holding on for the one-point victory.

Then came the first Friday night fixture under the lights at Scotstoun Stadium. Munster got the better of Glasgow every game they played last season so it was a fixture neither side wanted to lose.

Leonardo Sarto put in a performance for the ages in a rout of the Irish giants. Lee Jones, Nick Grigg and Scott Cummings also got on the scoreboard alongside Sarto in a 37-10 victory.



Glasgow's winning ways continued with another home victory, this time against Benetton Rugby. Scintillating attacking from Warriors saw Tommy Seymour, Rob Harley and Peter Horne all cross the white wash to seal the win but the crucial bonus point came minutes into injury time from Sam Johnson. The 37-21 win extended Glasgow's streak to five.

It was then a journey into the unknown as the Warriors geared up for their first trip to South Africa. The Toyota Cheetahs were the hosts, and they were yet to lose a game on home soil.

The speed and finishing of the Toyota Cheetahs punished Glasgow for most of the game, with 7s sensation Rosco Specman too hot to handle. Two tries from Callum Gibbins - who has been loving life in Glasgow - scraped back the deficit. The game concluded in dramatic fashion as a late cross-field kick from Finn Russell found Rob Harley in space over the try line. Harley's score was to be the last twist in the tale, with the score finishing 26-29 to Rennie's men.

The Warriors went into the European break with six wins out of six so far in the league. A disappointing two weeks followed, with the Warriors losing their first two games of the season: losing 24-15 to defending Aviva Premiership Champions Exeter Chiefs and 18-34 to Leinster.

Play returned to the Guinness PRO14 and with it returned the Glasgow Warriors, winning ways. The Warriors hosted their first ever South African team at Scotstoun in the Southern Kings. A prolific win ensued, with Matawalu getting his first try upon his return to the Warriors, finishing 43-13.

The season now moves into the first international period with 19 Warriors players called up to the Scotland squad, including firsts for Scott Cummings, Jamie Bhatti and George Turner. Winger Leonardo Sarto has also been named in the Italy squad, while Greg Peterson and Niko Matawalu have been called up by the USA and Fiji respectively.

MALCOLM

GROUP

CAREER OPPORTUNITIES

**Class C and C+E Driving • Rail Operations
Forklift and Warehousing
Stock Control and Warehousing Management
Traffic Planning and Logistics Management
Plant Operatives Engineering
Construction Management**



To find out more visit

www.malcolmgroup.co.uk or email vacones1@whm.co.uk